| FORM 4 UNITED | | | O STATE | S SECURITIES | S AND E | XCHANGE COM | IMISS | SION | | | |
|------------------------------------------------------------------------------------|-----------------------------|----------------|-----------------------------------------|----------------------------------------------------------|---------------------------------------------------------------|--------------------------------------------------------------|------------------------|------------------------------------------------------------------------|--------|-------------------------------------------------------------------|------------------------------------------------------------------|
| | | | | Washing | | OMB APPROVAL | | | | | |
| Check this box if r Section 16. Form obligations may co Instruction 1(b). | | Filed pu | | of the Securit | REFICIAL OWNE es Exchange Act of 1934 npany Act of 1940 | RSH | | Estimated average burden | | 3235-0287 en 0.5 | |
| 1. Name and Address Glover Joshua | s of Reporting Person LL | * | | . Issuer Name and Ticke <u>NCINO, INC.</u> [N | | iymbol | | tionship of Re all applicable Director Officer (give |) | g Person(s) to Is 10% C Other | |
| (Last) 6770 PARKER F SUITE 200 | (First) ARM DRIVE | (Middle) | | . Date of Earliest Transa 8/02/2021 | below) | | below) enue Officer | | | | |
| (Street) WILMINGTON (City) | NC (State) | 28405 (Zip) | 4. | . If Amendment, Date of | Original Filed | (Month/Day/Year) | 6. Indiv Line) X | Form filed b | iy One | Filing (Check A Reporting Perso e than One Repo | on |
| | Та | ble I - No | n-Derivativ | ve Securities Acq | uired, Dis | posed of, or Benefi | cially (| Owned | | | |
| 1. Title of Security (| Instr. 3) | | 2. Transactior Date (Month/Day/Ye | Execution Date, | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) (Disposed Of (D) (Instr. 3, 4 | | 5. Amount of Securities Beneficially Owned Follow Reported | ving | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr 4) |

| | | | Code | v | Amount | (A) or (D) | Price | Transaction(s) (Instr. 3 and 4) | | (|
|--------------|------------|----------------|-------------------------|---|--------|---------------|----------|------------------------------------|---|---|
| Common Stock | 08/02/2021 | | М | | 12,500 | A | (1) | 128,584 | D | |
| Common Stock | 08/03/2021 | | S ⁽²⁾ | | 5,690 | D | \$63.332 | 122,894 | D | |
| Table II - | | curities Acqui | | | | | | wned | | |

| | | | (e.g., | puts, | calls | 5, Wa | arrants | s, options, | converti | ble secu | rities) | | | | |
|-----------------------------------------------------|---------------------------------------------------------------------|------------|-------------------------------------------------------------|-----------------------------------------|-------|----------------------------------------------------------------------------------------------------------------|---------|----------------------------------------------------------------|--------------------|-----------------------------------------------------------------------------------------------|----------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------|
| 1. Title of Derivative Security (Instr. 3) | Derivative Conversion Date Security or Exercise (Month/Day/Year) | | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| | | | | Code | v | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | | | | |
| Restricted Stock Units | (1) | 08/02/2021 | | М | | | 12,500 | (1) | 08/15/2026 | Common Stock | 12,500 | \$0 | 25,000 | D | |

Explanation of Responses:

SEC Form 4

1. Each restricted stock unit ("RSU") represents a contingent right to receive one share of common stock of the Issuer ("Share") or, in the Issuer's discretion, an amount of cash equal to the fair market value of the Shares represented by the RSUs on the payment date. These RSUs vest in four equal annual installments starting on August 1, 2020, subject to the reporting person's continued employment through the applicable vesting date. These RSUs fully vest upon a change in control of the Issuer.

2. These shares were sold to cover tax withholding due upon vesting of RSUs. Such "sales to cover" are mandated by the Issuer's equity incentive plans to satisfy gations and do not represent a discretionary trade by the reporting person.



** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 \ast If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

| y | tax | withholding oblig |
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