FORM 4

Check this box if no longer subject

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

| Washington, | D.C. 20549 |
|-------------|------------|
|-------------|------------|

| STATEMENT | OF | CHANGES | IN B | ENEFIC | IAL | OWNER | SHIP |
|-----------|----|---------|------|--------|-----|-------|------|
|           |    |         |      |        |     |       |      |

| OMB APPROVAL             |  |  |  |  |  |  |  |  |  |  |
|--------------------------|--|--|--|--|--|--|--|--|--|--|
| OMB Number: 3235-0287    |  |  |  |  |  |  |  |  |  |  |
| Estimated average burden |  |  |  |  |  |  |  |  |  |  |
| hours per response:      |  |  |  |  |  |  |  |  |  |  |

to Section 16. Form 4 or Form 5 obligations may continue. See Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940 Instruction 1(b).

| Name and Address of Reporting Person* <u>Kilday Pamela</u>   |   |  |               | 2. Issuer Name and Ticker or Trading Symbol nCino, Inc. [ NCNO ] |                                    |  |   |   |  |               |                    |                              |   |   | o of Reportin<br>dicable)<br>tor | g Pers                             | son(s) to Is  |   |  |
|--|---|--|---------------|--|------------------------------------|--|---|---|--|---------------|--------------------|------------------------------|---|---|----------------------------------|------------------------------------|---|---|--|
| (Last)   | (Fir  | st) (M                                     | Middle        | e)   |                                    | 3. Date of Earliest Transaction (Month/Day/Year) 12/29/2023  |   |   |  |               |                    |                              |   |   | Office<br>belov                  | er (give title<br>v)               |   | Other (s<br>below)  | specify  |
| 6770 PARKER FARM DRIVE, SUITE 200  |   |  |               | 4. If Amendment, Date of Original Filed (Month/Day/Year)         |                                    |  |   |   |  |               |                    |                              | 6. Individual or Joint/Group Filing (Check Applicable Line) |   |                                  |                                    |   |   |  |
| (Street) WILMINGTON NC 28405   |   |  |               |  |                                    | X Form filed by One Reporting Person  Form filed by More than One Reporting Person   |   |   |  |               |                    |                              |   |   |                                  |                                    |   |   |  |
| (City)   | Rule 10b5-1(c) Transaction Indication                                 |  |               |  |                                    |  |   |   |  |               |                    |                              |   |   |                                  |                                    |   |   |  |
|  |   |  |               |  |                                    | Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. |   |   |  |               |                    |                              |   |   |                                  |                                    |   |   |  |
|  |   | Table                                      | I - N         | lon-Deriva   | tive                               | Secui  | rities                                  | Ac  | quir   | ed, Di        | sposed o           | f, or                        | Benefic   | ially   | Own                              | ed                                 |   |   |  |
| 1. Title of Security (Instr. 3)  2. Transaction Date (Month/Day/Ye   |   |  | Execution     |  | n Date, T                          |  | 3.<br>Transaction<br>Code (Instr.<br>8) |   | 4. Securities Acquired (A) or<br>Disposed Of (D) (Instr. 3, 4 at |               |                    | nd 5) Secu<br>Bene           |   | rities Fo<br>ficially (D<br>ed Following In   |                                  | n: Direct<br>r<br>ect (I)          | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership |   |  |
|  |   |  |               |  |                                    |  | [                                       | Code  | v  | Amount        | (A) or<br>(D)      | Price                        | Trans   |   | saction(s)<br>r. 3 and 4)        |                                    | . 4)  | (Instr. 4)  |  |
| Common Stock 12/29/202   |   |  |               | 23 s 12,988 D \$33.  |                                    |  |   | \$33.992  | .9922 <sup>(1)</sup> 21,930 D                                    |               |                    |                              |   |   |                                  |                                    |   |   |  |
| Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) |   |  |               |  |                                    |  |   |   |  |               |                    |                              |   |   |                                  |                                    |   |   |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)  | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction<br>Date<br>(Month/Day/Year) | Exec<br>if an | Deemed<br>cution Date,<br>y<br>nth/Day/Year)                     | Transaction of Code (Instr. Deriva |  |   | vative (Month/Daurities uired proposed |  | iration       |                    | Amo<br>Secu<br>Unde<br>Deriv | ,   | 8. Price<br>Derivati<br>Securiti<br>(Instr. 5 |                                  | ative derivative<br>ity Securities |   | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|  |   |  |               |  | Code                               | v  | (A)                                     | (D)   | Date<br>Exe  | e<br>rcisable | Expiration<br>Date | ı<br>Title                   | Amount<br>or<br>Number<br>of<br>Shares                      |   |                                  |                                    |   |   |  |

## **Explanation of Responses:**

1. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging from \$33.62 to \$34.54, inclusive. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (1).

## Remarks:

/s/ Jeanette Sellers, Attorneyin-Fact for Pamela Kilday

01/03/2024

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.