## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **SCHEDULE 13D**

Under the Securities Exchange Act of 1934

(Amendment No. 2)\*

nCino, Inc.

(Name of Issuer)

Common Stock, \$0.0005 Par Value Per Share

(Title of Class of Securities)

63947X101

(CUSIP Number)

Andrew Prodromos
Deputy General Counsel and Chief Compliance Officer
Insight Partners
1114 Avenue of the Americas, 36th Floor
New York, NY 10036
(212) 230-9200

With a copy to: Matthew J. Haddad Willkie Farr & Gallagher LLP 787 Seventh Avenue New York, NY 10019 (212) 728-8000

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

April 1, 2024

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§ 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box:  $\Box$ 

NOTE: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No.	63947X101

1	NAMES OF	E DEDODT	TING PERSONS						
1	NAMES OF	r KEPUKI	ING PERSONS						
	Insight Ven	Insight Venture Partners X, L.P.							
2	CHECK TH	IE APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆					
				(b) □					
3	SEC USE C	ONLY							
4	COLIDCE	E ELIMIDO	(See Instructions)						
4	00 00	or runds	(See instructions)						
5		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEM	MS 2(d) or □					
,	2(e)	2180200	0.12 0.1 220.12 1.10022221.10 10 102001111 10 112.	20 2(0) 01 =					
6			ACE OF ORGANIZATION						
	Cayman Isla	ands							
		7	SOLE VOTING POWER						
NUMBE	_		0						
SHAR		8	SHARED VOTING POWER						
BENEFIC			3,436,057 (1)						
OWNED BY	_	9	SOLE DISPOSITIVE POWER						
REPORT PERSON		- 10	U						
FERSON	WIIII	10	SHARED DISPOSITIVE POWER						
11	A CODEC A	TE AMOI	3,436,057 (1)						
11	AGGREGA	TE AMO	JNT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	3,436,057 (	1)							
12	CHECK IF	THE AGO	GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (S	See 🗆					
	Instructions	)	. ,						
13	PERCENT	OF CLAS	S REPRESENTED BY AMOUNT IN ROW (11)						
	3.0% (1)								
14		REPORTIN	IG PERSON (See Instructions)						
	PN								

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS								
1	NAMES OF F	KEFOKII	ING FERSONS						
	Insight Ventur	Insight Venture Partners (Cayman) X, L.P.							
2		CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a)							
_	CHECK THE	71111101	TRIVILE BOX II TUMENIBER OF TUOROOF (See insurenous)	(a) □ (b) □					
				(0) =					
3	SEC USE ON	ILY							
4	SOURCE OF	FUNDS	(See Instructions)						
	OO								
5	CHECK IF D	ISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6		_	ACE OF ORGANIZATION						
	Cayman Islan								
		7	SOLE VOTING POWER						
NUMBE			0						
SHAR		8	SHARED VOTING POWER						
BENEFIC			2,817,607 (1)						
OWNED B	-	9	SOLE DISPOSITIVE POWER						
REPOR PERSON			0						
PERSON	WIIH	10	SHARED DISPOSITIVE POWER						
	L GGDDG LET		2,817,607 (1)						
11	AGGREGATI	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	2,817,607 (1)								
12		HE ACC	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
12	CHECK IF II	HE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	Ш					
13	DER CENT OF	E CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
13	2.5% (1)	CLASS	REFRESENTED DT AMOUNT IN KOW (11)						
14		PORTING	G PERSON (See Instructions)						
14	PN	1 OKTIN	O I ENDON (DEC III DILIGERORIS)						

CUSIP No. 63947X101

1	NAMES OF	DEDODI	TING PERSONS					
1	NAMES OF	KEIOKI	TING LEASONS					
	Insight Vent	Insight Venture Partners (Delaware) X, L.P.						
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □						
				(b) □				
3	SEC USE C	NLY						
4	COLIDCE	E ELINIDO	S (See Instructions)					
4	OO	T FUNDS	s (see instructions)					
5		DISCLOS	SURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)	П				
	CIIZCII	2130200	(a) (c) 2(d) (c) 2(d) (c) 2(d) (c) 2(d) (c) 2(d)					
6		HIP OR PI	LACE OF ORGANIZATION					
	Delaware							
		7	SOLE VOTING POWER					
NUMBE	_		0					
SHAR		8	SHARED VOTING POWER					
BENEFIC			545,039 (1)					
OWNED BY REPORT	_	9	SOLE DISPOSITIVE POWER					
PERSON		10	U CHARED DICEOCUTIVE DOWER					
TERSON	VV 1111	10	SHARED DISPOSITIVE POWER 545,039 (1)					
11	AGGREGA	TE AMOI	UNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
11	AGGREGA	IL AMO	UNI BENEFICIALLI OWNED DI LACII KLI OKTINO I EKSON					
	545,039 (1)							
12	CHECK IF	THE AGO	GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		OF CLAS	S REPRESENTED BY AMOUNT IN ROW (11)					
	0.5% (1)							
14		EPORTIN	NG PERSON (See Instructions)					
	PN							

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS								
1	NAMES OF	NAMES OF REFORMING LEASONS							
	Ingight Vantu	Insight Venture Partners X (Co-Investors), L.P.							
2		÷ , , , , , , , , , , , , , , , , , , ,							
2	CHECK THE	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □					
				(b) □					
2	and tide of	17.77							
3	SEC USE ON	NLY							
	GOLID GE OF	EFFRE	(0 T + 2 )						
4		FFUNDS	(See Instructions)						
	00	NIGGI OGI	WIDE OF LEGAL PROGETERING IS REQUIRED BURGLANT TO ITEM (A/I)						
5	CHECK IF L	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
	CYTHEN ICLY	ID OD DI	A GE OF OR GANGAGYON						
6	CITIZENSHIP OR PLACE OF ORGANIZATION								
	Cayman Islar		In our payor programs						
		7	SOLE VOTING POWER						
NUMBE									
SHAR		8	SHARED VOTING POWER						
BENEFIC			81,756 (1)						
OWNED B	-	9	SOLE DISPOSITIVE POWER						
REPORT			0						
PERSON	WIIH	10	SHARED DISPOSITIVE POWER						
			81,756 (1)						
11	AGGREGAT	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	81,756 (1)								
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)						
	0.1% (1)								
14		EPORTIN	G PERSON (See Instructions)						
	PN								

	NAMES OF DEPOSITING DEPOSITING							
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Insight SN Holdings, LLC							
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □						
				(b) □				
3	SEC USE O	NLY						
4	SOURCE O	F FLINDS	(See Instructions)					
•	00	TONDS	(See Histi delibilis)					
5		JISCI OSI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
3	CHECK IF I	JISCLOS	THE OF LEGAL PROCEEDING IS REQUIRED FORSUANT TO TTEMS 2(u) of 2(e)					
	CITIZENOL	ID OD DI	A OF OF OR ANIZATION					
6		CITIZENSHIP OR PLACE OF ORGANIZATION						
	Delaware							
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		1,928,614 (1)					
OWNED B'	Y EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ΓING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			1,928,614 (1)					
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	AGGREGATE AMOUNT DENEFICIALET OWNED DI EACH REFORTINGTERSON							
	1,928,614 (1	)						
12		/	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
12	CHECKII	IIIL AGG	REGATE ANIOUNT IN NOW (11) EXCEODES CERTAIN STIARES (See Instructions)					
13	DED CENT (	DE CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
13		JF CLASS	KERKESENTED DI AMOUNT IN KOW (11)					
4.4	1.7% (1)	EDODER	O DED COM (G. J )					
14		EPORTING	G PERSON (See Instructions)					
	00							

**CUSIP No.** 63947X101

1	NIAMEC OF	DEDODTI	MC DEDCOMO						
1	NAMES OF	NAMES OF REPORTING PERSONS							
	Ingight CN II	Insight SN Holdings 2, LLC							
	_	· ·							
2	CHECK THI	L APPROF	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □ (b) □					
				(0) □					
3	SEC USE O	JI V							
3	SEC USE OF	NLI							
4	SOURCE OF	F FUNDS (	(See Instructions)						
-	00								
5	CHECK IF I	DISCLOSU	IRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6	CITIZENSH	IP OR PLA	ACE OF ORGANIZATION						
	Delaware								
		7	SOLE VOTING POWER						
NUMBE	R OF		0						
SHAR		8	SHARED VOTING POWER						
BENEFIC			1,589,199 (1)						
OWNED BY	_	9	SOLE DISPOSITIVE POWER						
REPORT			0						
PERSON	WIIH	10	SHARED DISPOSITIVE POWER						
	1		1,589,199 (1)						
11	AGGREGAI	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	1.500.100.(1)								
12	1,589,199 (1)		REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	ı □					
12	CHECK IF I	TE AGGI	REGALE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See IIISII uctions)	<b>।</b>					
13	PERCENT C	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
	1.4% (1)								
14	TYPE OF RI	EPORTING	G PERSON (See Instructions)						
	00								

1	NAMES OF REPORTING PERSONS							
		Insight Venture Partners IX, L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$							
				(b) □				
3	SEC USE O	NLY						
4	COLIDCE	E ELIMBE	(See Instructions)					
4	OO OO	T TUNDS	(See instructions)					
5		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
J	CHECKI	DISCLOS	ORD OF EDGRET ROODDDING IS REQUIRED FORGOTHY TO THE MIS 2(a) OF 2(c)					
6	CITIZENSE	HP OR PL	ACE OF ORGANIZATION					
	Cayman Isla	_						
		7	SOLE VOTING POWER					
NUMBE	ER OF		0					
SHAR	RES	8	SHARED VOTING POWER					
BENEFIC	CIALLY		8,966,501 (1)					
OWNED B	-	9	SOLE DISPOSITIVE POWER					
REPOR			0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			8,966,501 (1)					
11	AGGREGA	TE AMOU	JNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	0.066.501.41							
- 10	8,966,501 (1	/						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
12	DED CENT 4	OE CLASS	DEDDECENTED DV AMOUNT IN DOW (11)					
13		OF CLASS	S REFRESENTED DI AMOUNT IN ROW (II)					
14		EDORTIN	G PERSON (See Instructions)					
17	PN	LIONIN	O I LIGOTY (See Histractions)					
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11) 7.9% (1) TYPE OF REPORTING PERSON (See Instructions)							

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS							
1	NAMES OF	NAMIES OF REPORTING PERSONS						
			rs (Cayman) IX, L.P.					
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\square$				
				(b) □				
3	SEC USE O	NLY						
4	SOLIDCE	E ELINIDS	(See Instructions)					
7	00 00	ronds	(See instructions)					
		NIGGI OGI	THE OF LEGAL PROCEEDING IS REQUIRED DURGITANTE TO ITEM ( A / 1)					
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6			ACE OF ORGANIZATION					
	Cayman Islands							
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		4,455,236 (1)					
OWNED BY		9	SOLE DISPOSITIVE POWER					
REPORT	-		0					
PERSON		10	SHARED DISPOSITIVE POWER					
1210011	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10						
	L GGD EG L		4,455,236 (1)					
11	AGGREGA.	LE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	4,455,236 (1)							
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	3.9% (1)							
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)					
			- ()					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS							
1	NAMES OF	NAMES OF REPORTING PERSONS						
		Insight Venture Partners (Delaware) IX, L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □							
	(b) □							
3	SEC USE O	NLY						
4	SOURCE O	F FUNDS	(See Instructions)					
	00							
5	CHECK IF I	DISCLOSI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
	CIII CIII I	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	one of 220m2 (no e2222 no is ne contest to no entri 10 m2 no 2(a) or 2(b)					
6	CITIZENSH	IP OR PI	ACE OF ORGANIZATION					
· ·	Delaware	ii OKTE	TOLO ORGANIZATION					
	Delaware	7	SOLE VOTING POWER					
	D 00	,	o Sole voting fower					
NUMBE	_	0	U CHARED MOTRIC BOWER					
SHAR		8	SHARED VOTING POWER					
BENEFIC			949,999 (1)					
OWNED B		9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			949,999 (1)					
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	949,999 (1)							
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT O	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	0.8% (1)							
14		EPORTING	G PERSON (See Instructions)					
	PN	CI OILIII	0.1.21.00.1. (0.00 mondono)					

**CUSIP No.** 63947X101

1	NAMES OF	PEDODTI	NO DEDGONG				
1	NAMES OF	NAMES OF REPORTING PERSONS					
	L						
			s IX (Co-Investors), L.P.				
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □			
	(b) □						
3	SEC USE O	NLY					
4	SOURCE O	F FUNDS	(See Instructions)				
	OO						
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION				
	Cayman Isla	nds					
		7	SOLE VOTING POWER				
NUMBE	R OF		0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFIC	IALLY		178,980 (1)				
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER				
REPORT	ΓING		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			178,980 (1)				
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	A CORDOTTE AUTOUT DESCRICTABLE OWNED DI ENCITRE ORTINO I EROOT						
	178,980 (1)						
12		THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
		-	, , , , , , , , , , , , , , , , , , , ,	_			
13	PERCENT O	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	0.2% (1)		()				
14		EPORTING	G PERSON (See Instructions)				
1.	PN	LI OILIII	3 Little of ( (See Historial)				
	PN						

**CUSIP No.** 63947X101

	NIAN CEC OF	DEDODE	nic progonic					
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Insight Vent	Insight Venture Partners Growth-Buyout Coinvestment Fund, L.P.						
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □						
		_	(	(b) □				
3	SEC USE O	NI V		(0) =				
3	SEC USE U	NLI						
4	SOURCE O	F FUNDS	(See Instructions)					
	OO							
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
		3150205	01	_				
6	CITIZENCI	IID OD DI	ACE OF ORGANIZATION					
O			ACE OF ORGANIZATION					
	Cayman Isla							
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		3,643,886 (1)					
OWNED BY		9	SOLE DISPOSITIVE POWER					
REPORT	-		n					
PERSON		10	U AND DED DISDOSITIVE DOVIED					
LEKSON	VV 1 1 1 1	10	SHARED DISPOSITIVE POWER					
			3,643,886 (1)					
11	AGGREGA	ΓΕ AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	3,643,886 (1	)						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
				_				
13	DEDCENT	DE CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
13		JI CLASS	REFERENCE OF AMIOUNT IN KOW (11)					
	3.2% (1)							
14		EPORTIN	G PERSON (See Instructions)					
	PN							

CUSIP No. 63947X101

1	NAMES OF	DEDODTI	NC PEDCONG					
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Ingight Vant	Ingight Venture Doutners Crowth Diviout Coinventment Fund (Course) I. D.						
		Insight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P.						
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □				
	(b) □							
	and tian of							
3	SEC USE O	NLY						
4	COLIDCE O	EELINIDO	(See Instructions)					
4	SOURCE OF	r runds	(See instructions)					
5		JICCI OCI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
3	CHECK IF I	JISCLOS	THE OF LEGAL PROCEEDING IS REQUIRED FORSUANT TO TIEMS 2(u) of 2(c)					
6	CITIZENCII	ID OD DI	A CE OE ODC ANIZATION					
U	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands							
	Cayman Isla	7	SOLE VOTING POWER					
MIN (DE	D OF	,	SOLE VOTING POWER					
NUMBE	_	8	SHARED VOTING POWER					
SHAR		ð						
BENEFICE OWNED BY		0	2,929,473 (1)					
REPORT	-	9	SOLE DISPOSITIVE POWER					
PERSON		10	U					
IERSON	WIIII	10	SHARED DISPOSITIVE POWER					
44	A GCDECAS	EE ANGLI	2,929,473 (1)					
11	AGGREGA.	LE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	2,929,473 (1	`						
12		,	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
12	CHECK IF	I TE AUU	RECATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See HISHUCHORS)					
13	DEDCENT	DE CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
13	2.6% (1)	JF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
14		EDODTINI	G PERSON (See Instructions)					
14		EFUKIIN	O FERSON (SEE HISHUCHORS)					
	PN							

**CUSIP No.** 63947X101

4	LIAMES OF	PEDODEI	BIG BEDGONG				
1	NAMES OF	NAMES OF REPORTING PERSONS					
	Turning let Manue	Danta an	Con the Decree of Comments and Control (Delevered) L. D.				
			rs Growth-Buyout Coinvestment Fund (Delaware), L.P. PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)				
2	CHECK TH	(a) 🗆					
	(b) □						
3	SEC USE O	NLY					
	COLIDGE	E ELDIDO					
4		FFUNDS	(See Instructions)				
	00	21001 001	UND OF LEGAL PROCEEDING IS REQUIRED BURGLIANTE TO ITEM (SA(1) A(1)				
5	CHECK IF I	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
	CIEIZENICI	ID OD DI	A CIE OR OR OLIVIZATION				
6		IP OR PL	ACE OF ORGANIZATION				
	Delaware		Tana				
		7	SOLE VOTING POWER				
NUMBE	-		0				
SHAR		8	SHARED VOTING POWER				
BENEFIC			2,693,660 (1)				
OWNED B		9	SOLE DISPOSITIVE POWER				
REPORT			0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			2,693,660 (1)				
11	AGGREGAT	ΓΕ AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	2,693,660 (1	,					
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	2.4% (1)						
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)				
	PN						

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS							
•	1 17 HVILS OI	KLI OKTI	ING LEGGIND					
	Insight Vent	Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P.						
2			PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆				
	(b) □							
3	SEC USE O	NLY						
4		F FUNDS	(See Instructions)					
	00	DIGGL OG	URE OF LEGAL PROCEEDING IS REQUIRED BURGLANT TO TENIS A(1)					
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENCI	IID OD DI	ACE OF ORGANIZATION					
0	Cayman Isla		ACE OF ORGANIZATION					
	Cayman 1310	7	SOLE VOTING POWER					
NUMBE	ED OE	,	0					
SHAF	-	8	SHARED VOTING POWER					
BENEFIC			3,315,273 (1)					
OWNED B	Y EACH	9	SOLE DISPOSITIVE POWER					
REPOR	TING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			3,315,273 (1)					
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	3,315,273 (1	,						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
	nen on :-	0 T 0 T 1 2 2	A PERPENDICULAR DAY AND					
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
1.4	2.9% (1)	FRORTE	C DED COM (C L					
14		EPORTIN	G PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF	DEDODT	INC DEDOONS					
1	NAMES OF	NAMES OF REPORTING PERSONS						
		Junicht Venture Accordates V. I. D.						
_		Insight Venture Associates X, L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$							
	(b) □							
3	SEC USE O	NLY						
4	SOURCE O	F FUNDS	(See Instructions)					
	OO							
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION					
	Cayman Isla							
	, ,	7	SOLE VOTING POWER					
NUMBE	R OF	•	0					
SHAR	_	8	SHARED VOTING POWER					
BENEFIC		Ū	6,880,459 (1)					
OWNED B		9	SOLE DISPOSITIVE POWER					
REPOR	-	,	n					
PERSON		10	U CHARED DISDOSITIVE DOWED					
TERBOTT	VV 1111	10	SHARED DISPOSITIVE POWER					
	Lagrage		6,880,459 (1)					
11	AGGREGA	E AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	6 000 450 (1							
	6,880,459 (1	,						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	6.0% (1)							
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)					
	PN							

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS								
	Insight Venture Associates X, Ltd.								
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □								
		(b) □							
_									
3	SEC USE ONLY								
4	SOURCE OF FUNDS (See Instructions)								
	00								
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)								
6	CITIZENSHIP OR PLACE OF ORGANIZATION								
	Cayman Islands								
	7 SOLE VOTING POWER								
NUMBEI									
SHARI									
BENEFICI									
OWNED BY REPORT									
PERSON '	•								
TERSON	WITH 10 SHARED DISPOSITIVE POWER 6,890,006 (1)(2)								
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON	_							
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REFORTING LERSON								
	6,890,006 (1)(2)								
	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)								
	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)								
	6.0% (1)(2)								
14	TYPE OF REPORTING PERSON (See Instructions)								
	CO								

- (1) See Item 5.
- (2) Includes 9,547 shares of Common Stock held of record by IVP (Venice), L.P., which may be deemed attributable to Insight Venture Associates X, Ltd., because Insight Venture Associates X, Ltd. is the managing member of IVP GP (Venice), LLC, which in turn is the general partner of IVP (Venice), L.P.

**CUSIP No.** 63947X101

4	NIAN CEC OF	DEDODE	nic progonic				
1	NAMES OF	NAMES OF REPORTING PERSONS					
	Insight Vent		•				
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □					
				(b) □			
3	SEC USE O	NLY					
4	COLIDCE	E ELIMIDO	(See Instructions)				
4	00 OO	FFUNDS	(See Histractions)				
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6			ACE OF ORGANIZATION				
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBE	R OF		0				
SHAR	-	8	SHARED VOTING POWER				
BENEFICI		_	14,550,716 (1)				
OWNED BY		9	SOLE DISPOSITIVE POWER				
REPORT	-	,	n				
PERSON		10	U CHARED DIGROCIENTE DOMER				
LKSON	VV 1111	10	SHARED DISPOSITIVE POWER				
			14,550,716 (1)				
11	AGGREGA	ГЕ АМОС	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	14,550,716 (						
12	CHECK IF	ΓHE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	12.7% (1)						
14		FPORTIN	G PERSON (See Instructions)				
14	PN	LI OKTIN	O I LINDON (DEC INDUIDENDIN)				
	FN						

**CUSIP No.** 63947X101

1	NAMES OF	DEDODT	INC DEDCONG					
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Ingight Vant	Insight Venture Associates IX, Ltd.						
		CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a)						
2								
	(b) □							
2	GEG LIGE O	ATT X7						
3	SEC USE O	NLY						
	GOLID GE O	EFFRE	(O. I )					
4		FFUNDS	(See Instructions)					
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5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSHIP OR PLACE OF ORGANIZATION							
	Cayman Isla							
		7	SOLE VOTING POWER					
NUMBE	CR OF		0					
SHAR	EES	8	SHARED VOTING POWER					
BENEFIC	IALLY		14,550,716 (1)					
OWNED B	_	9	SOLE DISPOSITIVE POWER					
REPORT	ΓING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			14,550,716 (1)					
11	AGGREGAT	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	14,550,716 (	1)						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	12.7% (1)							
14		EPORTIN	G PERSON (See Instructions)					
1.	CO	or ordin	0.12100(See 1110.0001111)					

**CUSIP No.** 63947X101

1	NAMES OF	DEDODT	ING PERSONS					
1	NAMES OF	KEPUKI	ING PERSONS					
	L							
			ates Growth-Buyout Coinvestment, L.P.					
2	CHECK TH	HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □						
				(b) □				
3	SEC USE O	NLY						
ŭ	SEC OSE O							
4	COLID CE O	E ELD ID C	(O I   C   C   C   C   C   C   C   C   C					
4		F FUNDS	(See Instructions)					
	00							
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSH	IIP OR PL	ACE OF ORGANIZATION					
	Cayman Isla	nds						
		7	SOLE VOTING POWER					
MIIMDE	D OF	,						
NUMBE	-	8	SHARED VOTING POWER					
SHAR		o						
BENEFICI			12,582,292 (1)					
OWNED BY	-	9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			12,582,292 (1)					
11	AGGREGA	ГЕ АМОГ	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	AGGREGATE AMOUNT BENEFICIALLY OWNED BY LACITREFORTING LEROON							
	12,582,292 (1)							
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
12	CHECK IF	I TE AUU	REGALE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See HISHUCHOHS)	Ц				
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	11.0% (1)							
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF	REPORTI	NG PERSONS					
			ates Growth-Buyout Coinvestment Ltd.					
2	CHECK THE	HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □						
	(b) □							
3	SEC USE ON	NLY						
4	SOURCE OF	FUNDS	(See Instructions)					
	OO							
5	CHECK IF D	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSH	CITIZENSHIP OR PLACE OF ORGANIZATION						
	Cayman Islan	nds						
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		12,582,292 (1)					
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ΓING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			12,582,292 (1)					
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	12,582,292 (	1)						
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT C	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	11.0% (1)							
14	TYPE OF RE	EPORTING	G PERSON (See Instructions)					
	CO	,						

CUSIP No. 63947X101

1	NAMES OF	REPORTI	NG PERSONS					
-	TWINES OF	ICLI OICII	NOTEROONS					
	Insight Hold	Insight Holdings Group, LLC						
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$						
	(b) □							
_								
3	SEC USE O	NLY						
4	SOURCE O	F FUNDS	(See Instructions)					
-	00		(()					
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6		IP OR PL	ACE OF ORGANIZATION					
	Delaware							
		7	SOLE VOTING POWER					
NUMBE	-		U					
SHAR		8	SHARED VOTING POWER					
BENEFICI OWNED BY		9	34,023,014 (1)(2) SOLE DISPOSITIVE POWER					
REPORT		9	SOLE DISPOSITIVE POWER					
PERSON		10	SHARED DISPOSITIVE POWER					
		10	34,023,014 (1)(2)					
11	AGGREGAT	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	34,023,014 (							
12	CHECK IF 7	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13			REPRESENTED BY AMOUNT IN ROW (11)					
4.4	29.8% (1)(2)		C PERCOVI (C. I )					
14		EPORTING	G PERSON (See Instructions)					
	00							

<sup>(2)</sup> Includes 9,547 shares of Common Stock held of record by IVP (Venice), L.P., which may be deemed attributable to Insight Holdings Group, LLC, because Insight Holdings Group, LLC is the sole shareholder of Insight Venture Associates X, Ltd., which in turn is the managing member of IVP GP (Venice), LLC, which in turn is the general partner of IVP (Venice), L.P.

This Amendment No. 2 to Schedule 13D (this "Amendment No. 2") is being filed on behalf of the Reporting Persons (as defined below) with respect to the shares of Common Stock, par value \$0.0005 per share (the "Common Stock"), of nCino, Inc., a Delaware corporation (the "Issuer"), to amend the Schedule 13D filed with the U.S. Securities and Exchange Commission (the "SEC") on January 18, 2022 (the "Schedule 13D"), as previously amended on September 1, 2023, on behalf of the following persons (each, a "Reporting Person", and collectively, the "Reporting Persons"): (i) Insight Venture Partners X, L.P., a Cayman Islands exempted limited partnership ("IVP X"); (ii) Insight Venture Partners (Cayman) X, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman X"); (iii) Insight Venture Partners (Delaware) X, L.P., a Delaware limited partnership ("IVP Delaware X"); (iv) Insight Venture Partners X (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors X" and, together with IVP X, IVP Cayman X and IVP Delaware X, the "IVP X Funds"); (v) Insight SN Holdings, LLC, a Delaware limited liability company ("IVP X HoldCo 1"); (vi) Insight SN Holdings 2, LLC, a Delaware limited liability company ("IVP X HoldCo 2" and, together with IVP X HoldCo 1, the "IVP X HoldCos"); (vii) Insight Venture Partners IX, L.P., a Cayman Islands exempted limited partnership ("IVP IX"), (viii) Insight Venture Partners (Cayman) IX, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman IX"), (ix) Insight Venture Partners (Delaware) IX, L.P., a Delaware limited partnership ("IVP Delaware IX"), (x) Insight Venture Partners IX (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors IX" and, together with IVP IX, IVP Cayman IX and IVP Delaware IX, the "IVP IX Funds"); (xi) Insight Venture Partners Growth-Buyout Coinvestment Fund, L.P., a Cayman Islands exempted limited partnership ("IVP GBCF"), (xii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P., a Cayman Islands exempted limited partnership ("IVP Cayman GBCF"), (xiii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P., a Delaware limited partnership ("IVP Delaware GBCF"), (xiv) Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P., a Cayman Islands exempted limited partnership ("IVP B GBCF" and, together with IVP GBCF, IVP Cayman GBCF and IVP Delaware GBCF, the "IVP GBCF Funds"); (xv) Insight Venture Associates X, L.P., a Cayman Islands exempted limited partnership ("IVA X"); (xvi) Insight Venture Associates X, Ltd., a Cayman Islands exempted company ("IVA X Ltd"); (xvii) Insight Venture Associates IX, L.P., a Cayman Islands exempted limited partnership ("IVA IX"); (xviii) Insight Venture Associates IX, Ltd., a Cayman Islands exempted company ("IVA IX Ltd"); (xix) Insight Venture Associates Growth-Buyout Coinvestment, L.P., a Cayman Islands exempted limited partnership ("IVA GBC"); (xx) Insight Venture Associates Growth-Buyout Coinvestment Ltd., a Cayman Islands exempted company ("IVA GBC Ltd"); and (xxi) Insight Holdings Group, LLC, a Delaware limited liability company ("Holdings"). This Amendment No. 2 is being filed to reflect changes in the number of the Common Stock beneficially owned by the Reporting Persons and is being filed to amend Items 3 and 5 of the Schedule 13D as follows:

#### Item 3. Source and Amount of Funds or Other Considerations.

Item 3 of the Schedule 13D is amended to add the following:

On April 1, 2024, the Reporting Persons sold 5,100,000 shares of Common Stock in open market transactions at a price per share of \$35.20.

#### Item 5. Interest in Securities of the Issuer.

Items 5(a) and 5(b) of the Schedule 13D are amended as follows:

The responses of the Reporting Persons on the cover pages hereof are incorporated herein by reference. As of the date hereof, the Reporting Persons beneficially own an aggregate of 34,023,014 shares of Common Stock, which represent approximately 29.8% of the Common Stock outstanding. The percentage of the Common Stock beneficially owned by each Reporting Person as reported herein (including on the cover pages hereof) is calculated based on 114,216,575 shares of Common Stock outstanding as of March 21, 2024, as set forth in the Issuer's annual report for the annual period ended January 31, 2024, as filed with the SEC on March 26, 2024 (the "10-K").

Each of Holdings, IVA X Ltd, IVA IX Ltd, IVA GBC Ltd, IVA X, IVA IX and IVA GBC expressly declare that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of any securities covered hereby. IVP X expressly declares that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of all of the securities owned by the IVP X HoldCos.

76,417 shares of Common Stock are beneficially owned by Jeffrey Horing, a Scheduled Person. To the Reporting Persons' knowledge, no shares of Common Stock are beneficially owned by any other Scheduled Person.

#### Item 7. Material to Be Filed as Exhibits.

- Exhibit 7.1 Joint Filing Agreement, dated as of January 18, 2022, by and among the Reporting Persons (incorporated by reference to Exhibit 7.1 to the Schedule 13D filed on behalf of the Reporting Persons with the SEC on January 18, 2022).
- Exhibit 7.2 Agreement and Plan of Merger, dated as of November 16, 2021, by and among nCino, Inc., Penny HoldCo, Inc., Dollar Merger Sub, Inc., Penny Merger Sub, LLC, SimpleNexus, LLC, Insight Venture Partners, LLC and the other parties thereto (incorporated by reference to Exhibit 2.1 to Form 8-K filed by nCino, Inc. with the SEC on November 17, 2021)
- Exhibit 7.3 Restrictive Covenant Agreement, dated as of November 16, 2021, by and among Penny HoldCo, Inc. and the Reporting Persons party thereto (incorporated by reference to Exhibit 10.1 to Form 8-K filed by nCino, Inc. with the SEC on November 17, 2021).
- Exhibit 7.4 First Amended and Restated Investors' Rights Agreement, dated as of February 12, 2015, by and among the Issuer, the Reporting Persons party thereto and the other parties thereto (incorporated by reference to Exhibit 4.2 to Form S-1 filed by nCino, Inc. with the SEC on June 22, 2020), and each amendment thereto (incorporated by reference to Exhibits 4.3, 4.4, 4.5, 4.6, 4.7, 4.8 and 4.9 to Amendment No. 1 to Form S-1 filed by nCino, Inc. with the SEC on July 6, 2020).

#### **SIGNATURES**

After reasonable inquiry and to the best of our knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: April 3, 2024 INSIGHT VENTURE PARTNERS X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT VENTURE PARTNERS (CAYMAN) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT VENTURE PARTNERS (DELAWARE) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT VENTURE PARTNERS X (CO-INVESTORS), L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT SN HOLDINGS, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT SN HOLDINGS 2, LLC

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024 INSIGHT VENTURE PARTNERS IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos

Title: Authorized Officer

Dated: April 3, 2024

**INSIGHT VENTURE PARTNERS (CAYMAN) IX, L.P.** By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

## INSIGHT VENTURE PARTNERS (DELAWARE) IX, L.P. Dated: April 3, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE PARTNERS IX (CO-INVESTORS), L.P. Dated: April 3, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE PARTNERS GROWTH-BUYOUT Dated: April 3, 2024 COINVESTMENT FUND, L.P. By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (CAYMAN), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its

general partner

Dated: April 3, 2024

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer Dated: April 3, 2024

## INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (DELAWARE), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024

# INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (B), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024

### INSIGHT VENTURE ASSOCIATES X, L.P.

By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 3, 2024

### INSIGHT VENTURE ASSOCIATES X, LTD.

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT VENTURE ASSOCIATES IX, L.P. Dated: April 3, 2024 By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: April 3, 2024 INSIGHT VENTURE ASSOCIATES IX, LTD. By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: April 3, 2024 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, L.P. By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT Dated: April 3, 2024 COINVESTMENT, LTD. /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer

INSIGHT HOLDINGS GROUP, LLC

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Attorney-in-fact

Dated: April 3, 2024