FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| Washington, | D.C. | 20549 |  |
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

| (Last)   | Matthew<br>(Fir  |     | Middle) TE 200                  |   | Issuer Name and Ticker or Trading Symbol nCino, Inc. [ NCNO ]      Date of Earliest Transaction (Month/Day/Year) 05/01/2023 |   |  |   |   |   |  |                       |   | Relationship of Reporting Person(s) to Issue Check all applicable)  Director 10% Owner  X Officer (give title below)  Chief Product Officer |  |  |    | wner  |  |
|--|--|-----|---------------------------------|---|---|---|--|---|---|---|--|-----------------------|---|---|--|--|----|---|--|
| (Street)   | NGTON NO   | 2   | 8405<br>Zip)                    |   | 4. If Amendment, Date of Original Filed (Month/Day/Year)  |   |  |   |   |   |  | 6. Indi<br>Line)<br>X | vidual or Joint/Group Filing (Check Applicable  Form filed by One Reporting Person  Form filed by More than One Reporting  Person |   |  |  | on |   |  |
| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |  |     |                                 |   |   |   |  |   |   |   |  |                       |   |   |  |  |    |   |  |
| Date   |  |     | 2. Transac<br>Date<br>(Month/Da | Executy/Year) if an   |   | A. Deemed<br>xecution Date,<br>any<br>Month/Day/Year) |  | 3.<br>Transaction<br>Code (Instr.<br>8) |   |   |  |                       |   | 5. Amount of<br>Securities<br>Beneficially<br>Owned Following   |  | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4)  |    | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership |  |
|  |  |     |                                 |   |   |   |  |   | Code  | v | Amount                                     | (A)<br>(D)            | or P  | rice  |  | ea<br>ction(s)<br>3 and 4)   |    |   | (Instr. 4)                               |
| Common   | Stock  |     |                                 | 05/01/2   | 2023  |   |  |   | Α   |   | 93,004(1)                                  | ) A                   | A   | \$0   | 24   | 1,429  |    | D   |  |
| Common   | Stock  |     |                                 |   |   |   |  |   |   |   |  |                       |   |   | 40   | 6,892  |    | I   | By 1400<br>TH Gift<br>LLC <sup>(2)</sup> |
| Common   | Stock  |     |                                 |   |   |   |  |   |   |   |  |                       |   |   | 1,4  | 25,091   |    | I   | By 1400<br>MH Gift<br>LLC <sup>(2)</sup> |
|  |  | Tal |                                 |   |   |   |  |   |   |   | osed of, o                                 |                       |   |   | Owne   | d  | ,  |   |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)                              | ative Conversion or Exercise Price of Derivative Security  Conversion of Exercise (Month/Day/Year) [ Execution Date, if any (Month/Day/Year) ] [ Execution |     | 4.<br>Transa<br>Code (<br>8)    | (Instr. Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |   |   |  | te                                      | 7. Title and Amount of Securities Underlying Derivative Security (Ins 3 and 4)  Amou or Numb of Title Share |   | 8. Price of Derivative Security (Instr. 5) |                       | 9. Number<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transactio<br>(Instr. 4)               | у   | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |    |   |  |

## Explanation of Responses:

- 1. These restricted stock units ("RSUs") vest in four equal annual installments starting on May 1, 2024, subject to the reporting person's continued employment through the applicable vesting dates.
- 2. The reporting person serves as sole manager of each of 1400 TH Gift LLC and 1400 MH Gift LLC. The reporting person disclaims beneficial ownership of these shares, except to the extent of his pecuniary interest therein.

/s/ Jeanette Sellers as

Attorney-in-Fact for Matthew 05/03/2023

Hansen

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.