SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SCHEDULE 13D

Under the Securities Exchange Act of 1934

nCino, Inc.
(Name of Issuer)
Common Stock, \$0.0005 Par Value Per Share
(Title of Class of Securities)
63947X101
(CUSIP Number)

Andrew Prodromos

Deputy General Counsel and Chief Compliance Officer
Insight Partners
1114 Avenue of the Americas, 36th Floor
New York, NY 10036
(212) 230-9200

With a copy to:
Matthew J. Haddad
Willkie Farr & Gallagher LLP
787 Seventh Avenue
New York, NY 10019
(212) 728-8000

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

January 7, 2022

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§ 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box: \Box

NOTE: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 240.13d-7 for other parties to whom copies are to be sent.

* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No.	63947X101
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T			NAC PER COMO				
1	NAMES OF	REPORT	ING PERSONS				
		resight Venture Deutsers V. I. D.					
		Insight Venture Partners X, L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □					
2	CHECK TH	(a) 🔲					
				(b) □			
3	SEC USE C	NLY					
4		F FUNDS	(See Instructions)				
_	00						
5		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEM	1S 2(d) or ⊔			
_	2(e)						
6	CITIZENSHIP OR PLACE OF ORGANIZATION						
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBEI			0				
SHAR	_	8	SHARED VOTING POWER				
BENEFICI			3,951,261 (1)				
OWNED BY	_	9	SOLE DISPOSITIVE POWER				
REPORT	_		0				
PERSON '	WITH	10	SHARED DISPOSITIVE POWER				
			3,951,261 (1)				
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	3,951,261 (
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (S	See \square			
	Instructions	,					
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	3.6% (1)						
14		REPORTIN	G PERSON (See Instructions)				
	PN	· · · · · · · · · · · · · · · · · · ·					

CUSIP No.	63947X101

1	NAMES OF	REPORTI	ING PERSONS				
		Insight Venture Partners (Cayman) X, L.P.					
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)						
				(b) □			

3	SEC USE ON	NLY					
4	SOURCE OF	FUNDS	(See Instructions)				
	00						
5	CHECK IF D	ISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSHIP OR PLACE OF ORGANIZATION						
	Cayman Islan		Lock Britanian Bolimb				
		7	SOLE VOTING POWER				
NUMBE		0	SHARED VOTING POWER				
SHARES BENEFICIALLY		8	3,240,081 (1)				
OWNED BY		9	SOLE DISPOSITIVE POWER				
REPORTING		3	0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			3,240,081 (1)				
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	3,240,081 (1)						
12	CHECK IF T	HE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
40	DED CENTE C	E CL ACC	DEDDECEMBED DV AMOUNTE IN DOLL (44)				
13		F CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
14	3.0% (1)	DODTING	G PERSON (See Instructions)				
14	PN	LFORTING	G PERSON (See IIISHUCHOHS)				
	T 14						

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	NIANTEC OF	DEDODE	ING DEDCONG			
1	NAMES OF	NAMES OF REPORTING PERSONS				
		Insight Venture Partners (Delaware) X, L.P.				
2	CHECK TH	IE APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆		
				(b) □		
3	SEC USE C	ONLY				
4		F FUNDS	(See Instructions)			
	00					
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)			
6	CITIZENSHIP OR PLACE OF ORGANIZATION					
	Delaware					
		7	SOLE VOTING POWER			
NUMBE	R OF		0			
SHARES		8	SHARED VOTING POWER			
BENEFICIALLY			626,762 (1)			
OWNED BY EACH		9	SOLE DISPOSITIVE POWER			
REPORTING			0			
PERSON '	WITH	10	SHARED DISPOSITIVE POWER			
			626,762 (1)			
11	AGGREGA	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	626,762 (1)					
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
13	PERCENT	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)			
	0.6% (1)		• •			
14	TYPE OF F	REPORTIN	G PERSON (See Instructions)			
	PN		·			

CUSIP No.	63947X101

1	NAMES OF REP	ORTING PERSONS					
	Insight Venture Partners X (Co-Investors), L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)						
			(b) □				
2	CEC LICE ONLY						
3	SEC USE ONLY						
4	SOURCE OF FUI	NDS (See Instructions)					
	00						
5	CHECK IF DISCI	LOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
	CUERTERICHIR OF	D DI A CE OF ODG A NIZATION					
6	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands						
		7 SOLE VOTING POWER					
NUMBE		0					
SHAR		8 SHARED VOTING POWER					
BENEFIC	IALLY	94,014 (1)					
OWNED BY		9 SOLE DISPOSITIVE POWER					
REPORT		0					
PERSON	WITH 1	SHARED DISPOSITIVE POWER					
44	A CODECATE AN	94,014 (1)					
11	AGGREGALE AL	MOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	94,014 (1)						
12		AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		LASS REPRESENTED BY AMOUNT IN ROW (11)					
	0.1% (1)						
14	TYPE OF REPORTING PERSON (See Instructions)						
	PN						

CUSIP No.	63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS				
	Insight SN H	nsight SN Holdings, LLC				
2		HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) \Box				
				(b) □		
	CE C 110E C					
3	SEC USE O	NLY				
4		F FUNDS ((See Instructions)			
-	00	NICCI OCI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)			
5	CHECK IF I	DISCLUSC	TRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(u) of 2(e)	Ш		
6	CITIZENSHIP OR PLACE OF ORGANIZATION					
	Delaware					
		7	SOLE VOTING POWER			
NUMBE SHAR	_	8	SHARED VOTING POWER			
SHAR BENEFICI		O	2,217,791 (1)			
OWNED BY	L	9	SOLE DISPOSITIVE POWER			
REPORT	_		0			
PERSON T	WITH	10	SHARED DISPOSITIVE POWER			
	<u> </u>		2,217,791 (1)			
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	2,217,791 (1)				
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)			
	2.0% (1)					
14	TYPE OF REPORTING PERSON (See Instructions)					
	00					

1	NAMES OF REPORTING PERSONS						
•	171111111111111111111111111111111111111	WINDED OF REFORMING LEGISTO					
		Insight SN Holdings 2, LLC					
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) □			
3	SEC USE O	NLY					
4	SOURCE O	F FUNDS	(See Instructions)				
	00						
5	CHECK IF	DISCLOS	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6		IIP OR PL	ACE OF ORGANIZATION				
	Delaware						
7 SOLE VOTING POWER							
NUMBE	R OF		0				
SHAR		8	SHARED VOTING POWER				
BENEFIC			1,827,484 (1)				
OWNED B		9	SOLE DISPOSITIVE POWER				
REPORT			0				
PERSON	WIIH	10	SHARED DISPOSITIVE POWER				
	T		1,827,484 (1)				
11	AGGREGA	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	1 927 494 (1)					
12	1,827,484 (1) CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions) □						
14	CHECK IF	I TE AGG	REGALE AMOUNT IN KOW (11) EACLODES CERTAIN SHARES (See INSTRUCTIONS	<i>)</i> ⊔			
13	PERCENT	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
15	1.7% (1)	J. CL.100	12.12.02.12.2.2.1.11.11.11.11.11.11.11.11.11.11				
14		EPORTIN	G PERSON (See Instructions)				
	00						
(1) See Iten	n 5.						

CUSIP No.	63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
		nsight Venture Partners IX, L.P.					
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🔲			
				(b) □			
3	SEC USE O	NII V					
3	SEC USE O	INLI					
4		F FUNDS	(See Instructions)				
	00						
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
	CITIZENICI	UD OD DI	A OF OF OP ON A NIZATION				
6		CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands					
	Cayman 181a	7	SOLE VOTING POWER				
NUMBER OF		,	0				
SHAR	-	8	SHARED VOTING POWER				
BENEFIC	_	Ü	10,310,944 (1)				
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER				
REPORT	_		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			10,310,944 (1)				
11	AGGREGAT	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	10 210 044 (.4.					
40	10,310,944 (,	DECATE AMOUNT IN DOM (41) EVOLUDES CERTAIN SHARES (C I				
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	Ш			
13	DERCENT (DE CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
13	9.4% (1))1 CL/100	TELLITED DI TENOCHI IN NOTE (II)				
14		EPORTIN	G PERSON (See Instructions)				
	PN						

CUSIP No.	63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
			rs (Cayman) IX, L.P.				
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □ (b) □			
3		SEC USE ONLY					
4	00		(See Instructions)				
5	CHECK IF	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) □					
6	_	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands					
NUMBER OF SHARES		7	SOLE VOTING POWER 0 SHARED VOTING POWER				
BENEFIC		Ů	5,123,257 (1)				
OWNED BY REPORT	ΓING	9	SOLE DISPOSITIVE POWER 0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER 5,123,257 (1)				
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
		5,123,257 (1)					
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions) □						
13	PERCENT (4.7% (1)	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
14	TYPE OF R PN	TYPE OF REPORTING PERSON (See Instructions)					

CUSIP No.	63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
_							
	Insight Vent	nsight Venture Partners (Delaware) IX, L.P.					
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) □			
_							
3	SEC USE O	NLY					
4	SOURCE O	F FUNDS	(See Instructions)				
	00						
5	CHECK IF	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6		CITIZENSHIP OR PLACE OF ORGANIZATION					
	Delaware		To a second seco				
		7	SOLE VOTING POWER				
NUMBE	_	0	U CHARED VOTING DOMED				
SHAR BENEFIC	_	8	SHARED VOTING POWER 1,092,443 (1)				
OWNED BY		9	SOLE DISPOSITIVE POWER				
REPORT	_	3	0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			1,092,443 (1)				
11	AGGREGA	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	1,092,443 (1						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
- 10		- or . oo					
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
14	1.0% (1)	EDODTINI	G PERSON (See Instructions)				
14		EFURIIN	a revocia (see iiisiinciioiis)				
	PN						

CUSIP No.	63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
	Ŭ	nsight Venture Partners IX (Co-Investors), L.P.					
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □			
				(b) □			
3	SEC USE O	NIV					
3	SEC USE U	INLI					
4		F FUNDS	(See Instructions)				
	00						
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENCI	IID OD DI	A CE OF ODC A NIZATION				
O		CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands					
	Cuymun 1310	7	SOLE VOTING POWER				
NUMBE	R OF	,	0				
SHAR	_	8	SHARED VOTING POWER				
BENEFIC	IALLY		205,816 (1)				
OWNED BY	_	9	SOLE DISPOSITIVE POWER				
REPORT	_		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			205,816 (1)				
11	AGGREGA	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	205,816 (1)						
12		THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
			(======================================				
13	PERCENT (OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	0.2% (1)						
14		EPORTIN	G PERSON (See Instructions)				
	PN						

CUSIP No.	63947X101

1	NAMES OF	VAMES OF DEPOSITIVE DEPOSIT					
1	NAMES OF	NAMES OF REPORTING PERSONS					
			s Growth-Buyout Coinvestment Fund, L.P.				
2	CHECK THI	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) 🗆			
3	SEC USE O	NLY					
4	SOURCE OF	FUNDS	(See Instructions)				
	00						
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION				
	Cayman Islai	nds					
		7	SOLE VOTING POWER				
NUMBER OF		-	0				
SHARI		8	SHARED VOTING POWER				
BENEFICI	_	Ū	4,190,253 (1)				
OWNED BY	L	9	SOLE DISPOSITIVE POWER				
REPORT	_	3	n				
PERSON V		10	CITA DED DICDOCITIVE DOMED				
LIGOI	,,,,,,,,,,	10	SHARED DISPOSITIVE POWER				
			4,190,253 (1)				
11	AGGREGAT	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	1 400 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						
	4,190,253 (1)						
12	CHECK IF T	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
		F CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	3.8% (1)						
14	TYPE OF RI	EPORTING	G PERSON (See Instructions)				
	PN						

CUSIP No. 63947X101

1	NAMES OF	REPORTI	NG PERSONS			
	Insight Vent	nsight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P.				
2			PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆		
				(b) □		
3	SEC USE O	NLY				
4		F FUNDS	(See Instructions)			
	00	DICCI OCI	IDE OF LEGAL PROCEEDING IS REQUIRED BURGLANTE TO TEEMS ON 1			
5	CHECK IF	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSE	CITIZENSHIP OR PLACE OF ORGANIZATION				
	Cayman Isla					
		7	SOLE VOTING POWER			
NUMBE	-	0	U CHARLED MOTING DOWER			
SHAR BENEFIC	-	8	SHARED VOTING POWER 3,368,720 (1)			
OWNED BY		9	SOLE DISPOSITIVE POWER			
REPORT	_	J	0			
PERSON	WITH	10	SHARED DISPOSITIVE POWER			
			3,368,720 (1)			
11	AGGREGA	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	2 200 720 (4)					
12	3,368,720 (1	,	DEC ATE A MOUNT IN DOW (11) EVOLUDES CEDTAIN SHADES (See Instructions)	П		
12	CHECK IF	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions) □				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)			
	3.1% (1)					
14		EPORTING	G PERSON (See Instructions)			
	PN					

CUSIP No. 63947X101

1	NAMES OF	DEDODTI	NC DEDCONC				
1	NAMES OF REPORTING PERSONS						
	Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P.						
2				(-) []			
2	CHECK IH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
	(b) □						
3	SEC USE O	NIT X/					
3	SEC USE O	INLY					
4	SOURCE O	E ELINDS	(See Instructions)				
7	00 00	LIONDS	(See instructions)				
5		DISCLOSI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
		21002000	7. 2. 2. 2. 2. 3. 3. 4. 3. 3. 4. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3.				
6	CITIZENSH	CITIZENSHIP OR PLACE OF ORGANIZATION					
	Delaware						
		7	SOLE VOTING POWER				
NUMBE	R OF		0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFIC	IALLY		3,097,549 (1)				
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER				
REPORT	ING		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			3,097,549 (1)				
11	AGGREGA	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	3,097,549 (1	,					
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions) □						
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	2.8% (1)						
14		EPORTING	G PERSON (See Instructions)				
	PN						

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CUSIP No.	63947X101

1	NAMES OF REPORTING PERSONS						
-	I WINDS OF	WHILE OF REFORMING LEGISTO					
	Insight Vent	Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P.					
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) □			
3	SEC USE O	NLY					
4	SOLIDCE	E ELIMDS	(See Instructions)				
4	00 00	T TONDS	(See Histractions)				
5		DISCLOSI	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
J	CILCIVII	STECK II DISCESSORE OF BEOMET ROCEEDING IS REQUIRED FORSOMN TO THEMS 2(0) OF 2(6)					
6	CITIZENSH	CITIZENSHIP OR PLACE OF ORGANIZATION					
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBE	NUMBER OF		0				
_	SHARES		SHARED VOTING POWER				
_	BENEFICIALLY		3,812,367 (1)				
OWNED BY REPORT	_	9	SOLE DISPOSITIVE POWER				
PERSON	_	10	U CHARED DICEOCUENTE POLITED				
PERSON	VVIIII	10	SHARED DISPOSITIVE POWER				
11	A C C D E C A'	TE AMOL	3,812,367 (1)				
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	3,812,367 (1	1)					
12		,	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	3.5% (1)						
14		EPORTIN	G PERSON (See Instructions)				
	PN						

CUSIP No. 63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
	Insight Ventu	ıre Associa	tes X, L.P.				
2	CHECK THI	E APPROP	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) □			
3	SEC USE O	VLY					
4	SOLIDCE OI	ELIMDS (See Instructions)				
4	00 OO	· ronds (See instructions)				
5		NICCI OCI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
5	CHECK IF I	DISCLUSC	THE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(0) OF 2(e)	Ш			
	C						
6		CITIZENSHIP OR PLACE OF ORGANIZATION					
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBER OF			0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFICI	ALLY		7,912,118 (1)				
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER				
REPORT	ING		0				
PERSON '	WITH	10	SHARED DISPOSITIVE POWER				
		_*	7,912,118 (1)				
11	AGGREGAT	TE AMOLII	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
- 11	7 IGGREG/11	L MIVIOU	WI DENETICIMENT OWNED DI ENGINETORING LEROON				
	7,912,118 (1)	١					
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
12	CHECK IF I	. TE AGG	REGALE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See HISHUCHORS)				
40	DED CENTER O	NE CLACC	DEDDECEMBED DV AMOUNT IN DOM (44)				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	7.2% (1)						
14		EPORTING	G PERSON (See Instructions)				
	PN						

CUSIP No. 63947X101

1	NAMES OF	DEDODTIN	IC DEDSONS				
1	NAMES OF	NAMES OF REPORTING PERSONS					
	Insight Venture Associates X, Ltd.						
2		CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)					
-	(a) \Box						
				(5) =			
3	SEC USE ONLY						
		F FUNDS (S	See Instructions)				
	00						
5	CHECK IF I	DISCLOSUF	RE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6		CITIZENSHIP OR PLACE OF ORGANIZATION					
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBER OF			0				
SHARI	_	8	SHARED VOTING POWER				
BENEFICI	L		7,921,665 (1)(2)				
OWNED BY	_	9	SOLE DISPOSITIVE POWER				
REPORT	_		0				
PERSON V	WIIH	10	SHARED DISPOSITIVE POWER				
			7,921,665 (1)(2)				
11	AGGREGA	I'E AMOUN	T BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	7 021 665 (1	\(2)					
12	7,921,665 (1)(2) CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13		JF CLASS R	REPRESENTED BY AMOUNT IN ROW (11)				
14	7.2% (1)(2)	EDODTING	PERSON (See Instructions)				
14	CO	EFUKTING	FERSON (See HISHUCHOHS)				
	CO						

- (1) See Item 5.
- (2) Includes 9,547 shares of Common Stock held of record by IVP (Venice), L.P., which may be deemed attributable to Insight Venture Associates X, Ltd., because Insight Venture Associates X, Ltd. is the managing member of IVP GP (Venice), LLC, which in turn is the general partner of IVP (Venice), L.P.

CUSIP No.	63947X101

1	NAMES OF REPORTING PERSONS							
	Insight Vent	Insight Venture Associates IX, L.P.						
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □ (b) □				
3	SEC USE O							
4	SOURCE O	F FUNDS	(See Instructions)					
5		CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands							
NUMBER OF		7	SOLE VOTING POWER 0					
_	SHARES BENEFICIALLY		SHARED VOTING POWER 16,732,460 (1)					
	OWNED BY EACH REPORTING		SOLE DISPOSITIVE POWER 0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER 16,732,460 (1)					
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	16,732,460 (1)							
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)							
13	PERCENT (15.2% (1)	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
14		EPORTIN	G PERSON (See Instructions)					
(1) See Iten	n 5.							

18

CUSIP No.	63947X101

1	NAMES OF	DEDODTI	NC DEDSONS				
1	NAMES OF REPORTING PERSONS						
	Insight Ventu	Insight Venture Associates IX, Ltd.					
2	CHECK TH	E APPROF	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) 🗆			
3	SEC USE O	NLY					
4		FUNDS ((See Instructions)				
5	00	NICCI OCI	IDE OF LECAL PROCEEDING IS REQUIRED BURGLIANT TO ITEMS 2(1) 2(1)				
Э	CHECK IF I	JISCLUSC	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSH	CITIZENSHIP OR PLACE OF ORGANIZATION					
U		Cayman Islands					
	Cayman 101a	7	SOLE VOTING POWER				
NUMBER OF		,	0				
SHAR	_	8	SHARED VOTING POWER				
BENEFICI	_		16,732,460 (1)				
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER				
REPORT	_		0				
PERSON '	WITH	10	SHARED DISPOSITIVE POWER				
			16,732,460 (1)				
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	16,732,460 (
12	CHECK IF I	HE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
12	DED CENTE C	DE CLACC	DEDDECENTED DV AMOUNT IN DOW (11)				
13	PERCENT (15.2% (1)	JF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
14		EDODTING	G PERSON (See Instructions)				
14	CO	LF OKTING	T LEVOOIA (OGG HISHICHOHS)				
	CO						

CUSIP No.	63947X101

1	NIAMEC OF	DEDODTI	NO DEDCOMO				
1	NAMES OF REPORTING PERSONS						
			ates Growth-Buyout Coinvestment, L.P.				
2	CHECK THI	E APPROF	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) \square			
				(b) □			
3	SEC USE O	NLY					
4	SOURCE OF	F FUNDS ((See Instructions)				
	00						
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSH	IP OR PLA	ACE OF ORGANIZATION				
	Cayman Islai	ayman Islands					
		7	SOLE VOTING POWER				
NUMBER OF			0				
SHARI		8	SHARED VOTING POWER				
BENEFICIALLY		· ·	14,468,889 (1)				
OWNED BY	L	9	SOLE DISPOSITIVE POWER				
REPORT	_	3	O CONTINETOWER				
PERSON V		10	SHARED DISPOSITIVE POWER				
		10	14,468,889 (1)				
11	A C C D E C A T	TE AMOLI					
11	AGGREGAI	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	14.460.000 (1)						
	14,468,889 (1)						
12	CHECK IF I	пь AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
40	DED CENTS O	T OL ACC	DEDDECEMEED DV AMOUNT IN DOM (44)				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	13.2% (1)						
14		EPORTING	G PERSON (See Instructions)				
	PN						

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1	NAMES OF	REPORTI	ING PERSONS		
-	TAINED OF REFORMING LENGONO				
	Insight Venture Associates Growth-Buyout Coinvestment Ltd.				
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □				
				(b) □	
3	SEC USE O	NLY			
4	COLIDCE OF	PLINIDO	(Con Instructions)		
4	OO	FUNDS	(See Instructions)		
5		nisci Osi	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)		
6		CITIZENSHIP OR PLACE OF ORGANIZATION			
U		CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands			
	Guy man 101a	7	SOLE VOTING POWER		
NUMBE	R OF	•	0		
SHAR		8	SHARED VOTING POWER		
BENEFICIALLY			14,468,889 (1)		
OWNED BY EACH		9	SOLE DISPOSITIVE POWER		
REPORT	_		0		
PERSON '	WITH	10	SHARED DISPOSITIVE POWER		
			14,468,889 (1)		
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	14,468,889 (1)				
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)		
40	DED CENTE C	NE CT 4 CC	DEDDECEMEED DV ANOVAVE IN DOLL (44)		
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)				
1.4	13.2% (1)	DODTINI	C DED CON (Con Instructions)		
14	TYPE OF REPORTING PERSON (See Instructions) CO				
	CO				

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS				
	Insight Holdings Group, LLC				
2	CHECK TH	(a) □			
	(b) □				
3	SEC USE ONLY				
4		F FUNDS	(See Instructions)		
5	OO CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
5	CHECKII	CHECK IF DISCLUSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO HEMS 2(0) of 2(e)			
6		CITIZENSHIP OR PLACE OF ORGANIZATION			
	Delaware				
		7	SOLE VOTING POWER		
NUMBER OF			0		
SHARES		8	SHARED VOTING POWER		
BENEFICIALLY			39,123,014 (1)(2)		
OWNED BY EACH		9	SOLE DISPOSITIVE POWER		
REPORTING			0		
PERSON WITH		10	SHARED DISPOSITIVE POWER		
			39,123,014 (1)(2)		
11	AGGREGA	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	39,123,014 (
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)		
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)				
	35.7% (1)(2))			
14	TYPE OF REPORTING PERSON (See Instructions) OO				

⁽²⁾ Includes 9,547 shares of Common Stock held of record by IVP (Venice), L.P., which may be deemed attributable to Insight Holdings Group, LLC, because Insight Holdings Group, LLC is the sole shareholder of Insight Venture Associates X, Ltd., which in turn is the managing member of IVP GP (Venice), LLC, which in turn is the general partner of IVP (Venice), L.P.

Item 1. Security and Issuer

This statement on Schedule 13D (this "Statement") is being filed on behalf of the Reporting Persons (as defined in Item 2(a) below) with respect to the shares of Common Stock, par value \$0.0005 per share (the "Common Stock"), of nCino, Inc., a Delaware corporation (the "Issuer"), whose principal executive offices are located at 6770 Parker Farm Drive, Wilmington, North Carolina 28405.

Item 2. Identity and Background.

(a) This Statement is being filed jointly on behalf of the following persons (each, a "Reporting Person"), and collectively, the "Reporting Persons"): (i) Insight Venture Partners X, L.P., a Cayman Islands exempted limited partnership ("IVP X"); (ii) Insight Venture Partners (Cayman) X, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman X"); (iii) Insight Venture Partners (Delaware) X, L.P., a Delaware limited partnership ("IVP Delaware X"); (iv) Insight Venture Partners X (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors X" and, together with IVP X, IVP Cayman X and IVP Delaware X, the "IVP X Funds"); (v) Insight SN Holdings, LLC, a Delaware limited liability company ("IVP X HoldCo 1"); (vi) Insight SN Holdings 2, LLC, a Delaware limited liability company ("IVP X HoldCo 2" and, together with IVP X HoldCo 1, the "IVP X HoldCos"); (vii) Insight Venture Partners IX, L.P., a Cayman Islands exempted limited partnership ("IVP IX"), (viii) Insight Venture Partners (Cayman) IX, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman IX"), (ix) Insight Venture Partners (Delaware) IX, L.P., a Delaware limited partnership ("IVP Delaware IX"), (x) Insight Venture Partners IX (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors IX" and, together with IVP IX, IVP Cayman IX and IVP Delaware IX, the "IVP IX Funds"); (xi) Insight Venture Partners Growth-Buyout Coinvestment Fund, L.P., a Cayman Islands exempted limited partnership ("IVP GBCF"), (xii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P., a Cayman Islands exempted limited partnership ("IVP Cayman GBCF"), (xiii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P., a Delaware limited partnership ("IVP Delaware GBCF"), (xiv) Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P., a Cayman Islands exempted limited partnership ("IVP B GBCF" and, together with IVP GBCF, IVP Cayman GBCF and IVP Delaware GBCF, the "IVP GBCF Funds"); (xv) Insight Venture Associates X, L.P., a Cayman Islands exempted limited partnership ("IVA X"); (xvi) Insight Venture Associates X, Ltd., a Cayman Islands exempted company ("IVA X Ltd"); (xvii) Insight Venture Associates IX, L.P., a Cayman Islands exempted limited partnership ("IVA IX"); (xviii) Insight Venture Associates IX, Ltd., a Cayman Islands exempted company ("IVA IX Ltd"); (xix) Insight Venture Associates Growth-Buyout Coinvestment, L.P., a Cayman Islands exempted limited partnership ("IVA GBC"); (xx) Insight Venture Associates Growth-Buyout Coinvestment Ltd., a Cayman Islands exempted company ("IVA GBC Ltd"); and (xxi) Insight Holdings Group, LLC, a Delaware limited liability company ("Holdings").

The general partner of each of the IVP X Funds is IVA X, whose general partner is IVA X Ltd. The managing member of each of the IVP X HoldCos is IVP X. The general partner of each of the IVP IX Funds is IVA IX, whose general partner is IVA IX Ltd. The general partner of each of the IVP GBCF Funds is IVA GBC, whose general partner is IVA GBC Ltd. The sole shareholder of each of IVA X Ltd, IVA IX Ltd and IVA GBC Ltd is Holdings, which is managed by a four (4) person Board of Managers.

Schedule I hereto sets forth a list of all of the managers and executive officers or persons holding equivalent positions (the "Scheduled Persons") of Holdings.

The Reporting Persons have entered into a Joint Filing Agreement, dated January 18, 2022, a copy of which is attached as Exhibit 7.1 hereto, pursuant to which the Reporting Persons have agreed to file this statement jointly in accordance with the provisions of Rule 13d–1(k)(1) of the Act.

(b) The address of the principal office of each Reporting Person is c/o Insight Partners, 1114 Avenue of the Americas, 36th Floor, New York, NY 10036. Schedule I hereto sets forth the address of the principal office of each Scheduled Person.

- (c) The principal business of each of the IVP X Funds, the IVP IX Funds and the IVP GBCF Funds is making private equity, venture capital and related investments. The principal business of each of the IVP X HoldCos is acting as a holding company for equity securities of the Issuer. The principal business of IVA X, IVA IX and IVA GBC is acting as the general partner of the IVP X Funds, the IVP IX Funds and the IVP GBCF Funds, respectively. The principal business of IVA X Ltd, IVA IX Ltd and IVA GBC Ltd is acting as the general partner of IVA X, IVA IX and IVA GBC, respectively. The principal business of Holdings is acting as the shareholder of IVA X Ltd, IVA IX Ltd, IVA GBC Ltd and other affiliated entities. Schedule I hereto sets forth the principal occupation or employment of each Scheduled Person.
- (d) During the last five years, none of the Reporting Persons or Scheduled Persons has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).
- (e) During the last five years, none of the Reporting Persons or Scheduled Persons has been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violations with respect to such laws.
- (f) IVP Delaware X, the IVP X HoldCos, IVP Delaware IX, IVP Delaware GBCF and Holdings are organized under the laws of the State of Delaware. The other Reporting Persons are organized under the laws of the Cayman Islands. Schedule I hereto sets forth the citizenship of each Scheduled Person.

Item 3. Sources and Amount of Funds or Other Consideration

Immediately prior to January 7, 2022 (the date of closing of the Issuer's acquisition of SimpleNexus, LLC), the IVP IX Funds, the IVP GBCF Funds and IVP (Venice), L.P. owned an aggregate of 31,210,896 shares of Common Stock of nCino, Inc. (now named nCino Opco, Inc.) ("nCino"), which were acquired over the course of multiple transactions.

The IVP IX Funds, the IVP GBCF Funds, IVA IX, IVA IX Ltd, IVA GBC, IVA GBC Ltd and Holdings previously filed a statement on Schedule 13G pursuant to Rule 13d-1(d) of the Act with respect to shares of Common Stock of nCino.

On January 7, 2022, pursuant to that certain Agreement and Plan of Merger, dated as of November 16, 2021 (the "Merger Agreement"), by and among nCino, Penny HoldCo, Inc. (the Issuer), Dollar Merger Sub, Inc. ("nCino Merger Sub"), Penny Merger Sub, LLC ("SimpleNexus Merger Sub"), Penny Blocker 1 Merger Sub, Inc. ("Blocker 1 Merger Sub"), Penny Blocker 2 Merger Sub, Inc. ("Blocker 2 Merger Sub"), Penny Blocker 3 Merger Sub, Inc., Penny Blocker 4 Merger Sub, Inc., Insight (Delaware) SN Blocker Corporation ("Blocker 1"), Insight (Cayman) SN Blocker Corporation ("Blocker 2"), ScarletFire SN Blocker Corporation, TLEO, Inc., SimpleNexus, LLC ("SimpleNexus") and Insight Venture Partners, LLC, the Issuer consummated its acquisition of SimpleNexus pursuant to a series of transactions (collectively, the "Transactions"), including (i) the merger of nCino Merger Sub with and into nCino, with nCino surviving as a wholly owned subsidiary of the Issuer, (iii) the merger of Blocker 1 Merger Sub with and into Blocker 1, with Blocker 1 surviving as a wholly owned subsidiary of the Issuer, (iii) the merger of Blocker 2 Merger Sub with and into Blocker 2, with Blocker 2 surviving as a wholly owned subsidiary of the Issuer, and (iv) the merger of SimpleNexus Merger Sub with and into SimpleNexus, with SimpleNexus surviving as a wholly owned subsidiary of the Issuer. Upon the consummation of the Transactions, (x) the equity interests held by the Reporting Persons in nCino were converted into shares of Common Stock and (y) the equity interests held by the Reporting Persons in SimpleNexus, Blocker 1 and Blocker 2 were converted into the right to receive the consideration payable pursuant to the terms of the Merger Agreement, including shares of Common Stock.

Item 4. Purpose of Transaction.

The Reporting Persons acquired the shares of Common Stock for investment purposes.

The Reporting Persons intend to review their investment in the Issuer on a continuing basis. Representatives of the Reporting Persons may have discussions from time to time with the Issuer, other shareholders and third parties relating to the Issuer, strategic alternatives that may be available to the Issuer and the Issuer's business, operations, assets, capitalization, financial condition, governance, management and future plans, including in respect of one or more of the actions described in subsections (a) through (j) of Item 4 of Schedule 13D. In addition, Jeffrey Horing, a Scheduled Person, is a member of the Board of Directors of the Issuer. Mr. Horing, solely in his capacity as a member of the Board of Directors of the Issuer, may, from time to time, formulate plans or proposals regarding the Issuer or its securities for consideration by the Board of Directors and management of the Issuer as part of his service as a director. There can be no assurance as to the outcome of any of the discussions referred to in this Statement.

Any actions the Reporting Persons might undertake may be made at any time and from time to time without prior notice and will be dependent upon the Reporting Persons' review of numerous factors, including but not limited to: an ongoing evaluation of the Issuer's business, financial condition, operations and prospects; price levels of the Issuer's securities; general market, industry and economic conditions; the relative attractiveness of alternative business and investment opportunities; and other future developments. Depending on such factors, the Reporting Persons may in the future take such actions with respect to their investment in the Issuer as they deem appropriate, including acquiring or disposing of securities of the Issuer, entering into financial instruments or other agreements which increase or decrease the Reporting Persons' economic exposure with respect to their investment in the Issuer, engaging in any hedging or similar transactions with respect to such holdings and/or otherwise changing their intention with respect to any and all matters referred to in Item 4 of Schedule 13D.

Item 5. Interest in Securities of the Issuer.

(a) and (b)

The responses of the Reporting Persons on the cover pages of this Statement are incorporated herein by reference. As of the date of this Statement, the Reporting Persons beneficially own an aggregate of 39,123,014 shares of Common Stock, which represent approximately 35.7% of the Common Stock outstanding. The percentage of the Common Stock beneficially owned by each Reporting Person as reported in this Statement (including on the cover pages of this Statement) is calculated based on 109,725,767 shares of Common Stock outstanding as of January 7, 2022, as set forth in the Form S-3 of the Issuer filed with the U.S. Securities and Exchange Commission on January 10, 2022.

Each of Holdings, IVA X Ltd, IVA IX Ltd, IVA GBC Ltd, IVA X, IVA IX and IVA GBC expressly declare that this Statement shall not be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of any securities covered by this Statement. IVP X expressly declares that this Statement shall not be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of all of the securities owned by the IVP X HoldCos.

65,439 shares of Common Stock (inclusive of 2,688 restricted stock units that will vest in full on July 15, 2022) are beneficially owned by Jeffrey Horing, a Scheduled Person. To the Reporting Persons' knowledge, no shares of Common Stock are beneficially owned by any other Scheduled Person.

- (c) Except as described in this Statement, during the last 60 days, none of the Reporting Persons has effected any transaction involving shares of Common Stock.
- (d) Except as set forth in this Item 5 and for persons referred to in Item 2, no person is known to have the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the Common Stock that may be deemed to be beneficially owned by the Reporting Persons.
- (e) Not applicable.

Item 6. Contracts, Arrangements, Understandings, or Relationships With Respect to Securities of the Issuer.

Certain of the Reporting Persons are party or subject to the following contracts with respect to the securities of the Issuer:

Merger Agreement

On November 16, 2021, SimpleNexus, Blocker 1 and Blocker 2 entered into the Merger Agreement with the Issuer and the other parties thereto, providing for, among other things, certain registration rights in connection with the resale of shares of Common Stock held by the Reporting Persons.

The foregoing description of the Merger Agreement is a summary only and is qualified in its entirety by reference to the Merger Agreement, which is filed as Exhibit 7.2 herewith and incorporated by reference herein.

Restrictive Covenant Agreement

In connection with the Merger Agreement, on November 16, 2021, the IVP X Funds, the IVP X HoldCos, the IVP IX Funds, the IVP GBCF Funds and IVP (Venice), L.P. (collectively, the "Insight Lock-Up Parties") entered into a restrictive covenant agreement with the Issuer, providing for, among other things, the Insight Lock-Up Parties' agreement not to sell or otherwise directly or indirectly dispose of approximately two-thirds of the shares of Common Stock held by the Insight Lock-Up Parties immediately following the closing of the Transactions (the "Lock-Up Securities"). Following the closing of the Transactions, approximately one-third of the Lock-Up Securities will be released from such restrictions on each of the six-, nine- and 12-month anniversaries of the closing of the Transactions.

The foregoing description of the Restrictive Covenant Agreement is a summary only and is qualified in its entirety by reference to the Restrictive Covenant Agreement, which is filed as Exhibit 7.3 herewith and incorporated by reference herein.

Investors' Rights Agreement

Pursuant to the First Amended and Restated Investors' Rights Agreement, dated as of February 12, 2015, by and among nCino, the IVP IX Funds, the IVP GBCF Funds and certain other holders listed therein (as amended, the "Investors' Rights Agreement"), which was assigned to and assumed by the Issuer, such shareholders are entitled to certain registration rights in connection with the resale of the shares of capital stock of the Issuer owned or acquired by such shareholders.

The foregoing description of the Investors' Rights Agreement is a summary only and is qualified in its entirety by reference to the Investors' Rights Agreement, which is filed as Exhibit 7.4 herewith and incorporated by reference herein.

The information set forth, or incorporated by reference, in Items 3 through 5 of this Statement is hereby incorporated by reference into this Item 6. Except as described herein, there are no contracts, arrangements, undertakings or relationships (legal or otherwise) among the persons named in Item 2 above (or any Scheduled Person) or between such persons and any other person with respect to any securities of the Issuer.

Item 7. Material to Be Filed as Exhibits.

- Exhibit 7.1 Joint Filing Agreement, dated as of January 18, 2022, by and among the Reporting Persons.
- Exhibit 7.2 Agreement and Plan of Merger, dated as of November 16, 2021, by and among nCino, Inc., Penny HoldCo, Inc., Dollar Merger Sub, Inc., Penny Merger Sub, LLC, SimpleNexus, LLC, Insight Venture Partners, LLC and the other parties thereto (incorporated by reference to Exhibit 2.1 to Form 8-K filed by nCino, Inc. with the U.S. Securities and Exchange Commission on November 17, 2021)
- Exhibit 7.3 Restrictive Covenant Agreement, dated as of November 16, 2021, by and among Penny HoldCo, Inc. and the Reporting Persons party thereto (incorporated by reference to Exhibit 10.1 to Form 8-K filed by nCino, Inc. with the U.S. Securities and Exchange Commission on November 17, 2021).
- Exhibit 7.4 First Amended and Restated Investors' Rights Agreement, dated as of February 12, 2015, by and among the Issuer, the Reporting Persons party thereto and the other parties thereto (incorporated by reference to Exhibit 4.2 to Form S-1 filed by nCino, Inc. with the U.S. Securities and Exchange Commission on June 22, 2020), and each amendment thereto (incorporated by reference to Exhibits 4.3, 4.4, 4.5, 4.6, 4.7, 4.8 and 4.9 to Amendment No. 1 to Form S-1 filed by nCino, Inc. with the U.S. Securities and Exchange Commission on July 6, 2020).

SIGNATURES

After reasonable inquiry and to the best of our knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS (CAYMAN) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS (DELAWARE) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS X (CO-INVESTORS), L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT SN HOLDINGS, LLC

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

By:

Dated: January 18, 2022

INSIGHT SN HOLDINGS 2, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS (CAYMAN) IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT VENTURE PARTNERS (DELAWARE) IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS IX (CO-INVESTORS), L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND, L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (CAYMAN), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (DELAWARE), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (B), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES X, L.P.

By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES X, LTD.

By: /s/ Andrew Prodromos

INSIGHT VENTURE ASSOCIATES IX, L.P. Dated: January 18, 2022

By: Insight Venture Associates IX, Ltd., its general partner

/s/ Andrew Prodromos By:

Name: **Andrew Prodromos** Title: **Authorized Officer**

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES IX, LTD.

> /s/ Andrew Prodromos By:

Name: Andrew Prodromos **Authorized Officer** Title:

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT

COINVESTMENT, L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd.,

its general partner

/s/ Andrew Prodromos By:

Name: Andrew Prodromos Title: **Authorized Officer**

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, LTD.

> By: /s/ Andrew Prodromos

Andrew Prodromos Name: Title: **Authorized Officer**

INSIGHT HOLDINGS GROUP, LLC Dated: January 18, 2022

> By: /s/ Andrew Prodromos

Name: **Andrew Prodromos** Title: Attorney-in-fact

SCHEDULE I

Insight Holdings Group, LLC

Director	Name and Position of Officer or	Principal Business Address	Principal Occupation or Employment	Citizenship	
	Jeffrey Horing, Manager	1114 Avenue of the	Managing Director of	USA	
		Americas, 36th floor, New York, NY Insight 10036	Partners		
	Deven Parekh, Manager	1114 Avenue of the	Managing Director of	USA	
		Americas, 36th floor, New York, NY Insight 10036	Partners		
	Jeff Lieberman, Manager	1114 Avenue of the	Managing Director of	USA	
		Americas, 36th floor, New York, NY Insight 10036	Partners		
	Michael Triplett, Manager	1114 Avenue of the	Managing Director of	USA	
	Americas, 36th floor, New York, NY Insight Partners 10036				
	Blair Flicker, Secretary	1114 Avenue of the Americas, 36th floor, New York, NY Partners	General Counsel and Managing Director of Insight	USA	
		10036			

JOINT FILING AGREEMENT

The undersigned acknowledge and agree that the foregoing statement on Schedule 13D is filed on behalf of each of the undersigned and that all subsequent amendments to this statement on Schedule 13D shall be filed on behalf of each of the undersigned without the necessity of filing additional joint filing agreements. The undersigned acknowledge that each shall be responsible for the timely filing of such amendments, and for the completeness and accuracy of the information concerning it contained therein, but shall not be responsible for the completeness and accuracy of the information concerning the others, except to the extent that it knows or has reason to believe that such information is inaccurate. This Agreement may be executed in any number of counterparts and all of such counterparts taken together shall constitute one and the same instrument.

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS (CAYMAN) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS (DELAWARE) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE PARTNERS X (CO-INVESTORS), L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT SN HOLDINGS, LLC

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

By:

Dated: January 18, 2022

INSIGHT SN HOLDINGS 2, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS (CAYMAN) IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT VENTURE PARTNERS (DELAWARE) IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS IX (CO-INVESTORS), L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND, L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (CAYMAN), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: /s/ Andrew Prodromos

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (DELAWARE), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (B), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES X, L.P.

By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES X, LTD.

By: /s/ Andrew Prodromos

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES IX, L.P.

By: Insight Venture Associates IX, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES IX, LTD.

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd.,

its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, LTD.

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: January 18, 2022 INSIGHT HOLDINGS GROUP, LLC

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Attorney-in-fact