FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	D.C.	20549	
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL										
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person* Lunsford Jeffrey W							2. Issuer Name and Ticker or Trading Symbol NCINO, INC. [NCNO]									itionship all appli Directo	•			
(Last) 6770 PA	RKER FA	(First)	(PRIVE, SUI	Middle)			Date of /11/20		est Trai	nsaction	ı (Mon	th/Day/Year)			Officer below)	(give title		Other (sbelow)	specify	
(Street) WILMIN (City)	NGTON	NC (State)		28405 Zip)			f Amen /13/20		t, Date	of Orig	inal Fi	led (Month/Da		6. Indiv Line) X						
			Tabl	e I - N	Non-Deriv	ative	e Sec	uriti	es A	cquire	ed, D	isposed o	of, or B	enefic	ially	Owned	t			
1. Title of Security (Instr. 3) 2. Transaction Date (Month/Day/Y						Execution Date,		ution Date,		ction Instr.	4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 an		l (A) or . 3, 4 and	Benefic Owned		es ially Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership	
			Code	v	Amount			(A) or (D)	Price			ansaction(s) str. 3 and 4)			(Instr. 4)					
Common Stock 01/11/20					021	21			M		2,500	Α	(1)	341	,000(5)		D		
Common Stock 01/1					01/11/20	021				S		10,000	D	\$70.5	55 ⁽²⁾	331	,000(5)		D	
Common Stock 01/11/202						021	21			S		20,000	D	\$72.13	584(3)	311	311,000 ⁽⁵⁾		D	
Common Stock 01/12/20:					021	21			S		20,000	D \$70.148		487(4)	7 ⁽⁴⁾ 291,000 ⁽⁵⁾			D		
			T	able I								sposed of, , converti				wned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	on Date se (Mon	ansaction hth/Day/Year)	ar) if any	emed tion Date,	4. Transa Code (8)	action	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)			Exer	cisable and	7. Title and Amount of Securities Underlying Derivative Secu (Instr. 3 and 4)		8. De Se	Price of erivative ecurity estr. 5)	9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4)	Owners Form: Direct (I or Indirect (I) (Instr	Ownership	11. Nature of Indirect Beneficial Ownership (Instr. 4)
						Code	v	(A)	(D)	Date Exerci	sable	Expiration Date	Title	Amou or Numb of Share	per					
Restricted Stock Units	(1)	0	01/11/2021			M			2,500	(1)	06/08/2027	Commo	n 2,50	00	\$0	0		D	

Explanation of Responses:

- 1. Each restricted stock unit ("RSU") represents a contingent right to receive one Share or, in the Issuer's discretion, an amount of cash equal to the fair market value of the Shares represented by the RSUs on the payment date. These RSUs vested in full upon the effectiveness of the Securities Act registration statement for the Shares, provided that no RSUs can be settled until after the expiration of the lock-up period established in connection with the Issuer's initial public offering.
- 2. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging from \$70.50 to \$70.72, inclusive. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (2).
- 3. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging from \$72.00 to \$72.42, inclusive. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (3).
- 4. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging from \$69.89 to \$70.43, inclusive. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (4).
- 5. This Form 4 amendment is being filed to correct the amount of securities beneficially owned.

/s/ Gregory Orenstein as Attorney-in-Fact for Jeffery W. 01/15/2021 Lunsford

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.