The Securities and Exchange Commission has not necessarily reviewed the information in this filing and has not determined if it is accurate and complete.

The reader should not assume that the information is accurate and complete.

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM D

Notice of Exempt Offering of Securities

OMB APPROVAL
OMB 3235Number: 0076
Estimated average
burden

4.00

hours per

response:

1. Issuer's Identity

CIK (Filer ID Number)

Previous
Names

None

Entity Type

0001902733 Penny HoldCo, Inc. X Corporation

Name of Issuer Limited Partnership

nCino, Inc.

Limited Liability Company

General Partnership

Jurisdiction of<br/>Incorporation/OrganizationGeneral PartnershipDELAWAREBusiness TrustOther (Specify)

Year of Incorporation/Organization

Over Five Years Ago

X Within Last Five Years (Specify Year) 2021

Yet to Be Formed

2. Principal Place of Business and Contact Information

Name of Issuer

nCino, Inc.

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode Phone Number of Issuer
Wilmington NORTH CAROLINA 28405 888-676-2466

3. Related Persons

Last Name First Name Middle Name

Naude Pierre

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

**Relationship:** X Executive Officer X Director X Promoter

Clarification of Response (if Necessary):

**Chief Executive Officer** 

Last Name First Name Middle Name

Glover Josh

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

**Relationship:** X Executive Officer Director Promoter

Clarification of Response (if Necessary):

President & Chief Revenue Officer

Last Name First Name Middle Name

Rudow David

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

Relationship: X Executive Officer Director Promoter

Clarification of Response (if Necessary):

Chief Financial Officer and Treasurer

Last Name First Name Middle Name

Desmond Sean

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

**Relationship:** X Executive Officer Director Promoter

Clarification of Response (if Necessary):

Chief Customer Success Officer

Last Name First Name Middle Name

Orenstein Greg

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

Relationship: X Executive Officer Director Promoter

Clarification of Response (if Necessary):

Chief Corporate Development & Strategy Officer

Last Name First Name Middle Name

Ruh William

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

**Relationship:** Executive Officer X Director Promoter

Clarification of Response (if Necessary):

Last Name First Name Middle Name

Kilday Pam

Street Address 1 Street Address 2

6770 Parker Farm Drive

City State/Province/Country ZIP/PostalCode

Wilmington NORTH CAROLINA 28405

**Relationship:** Executive Officer X Director Promoter

Clarification of Response (if Necessary):

**Last Name First Name** Middle Name Lunsford **Jeffrey Street Address 1 Street Address 2** 6770 Parker Farm Drive City **State/Province/Country** ZIP/PostalCode Wilmington NORTH CAROLINA 28405 **Relationship:** Executive Officer X Director Promoter Clarification of Response (if Necessary): **Last Name** First Name Middle Name Lake Spencer **Street Address 1 Street Address 2** 6770 Parker Farm Drive State/Province/Country ZIP/PostalCode City Wilmington NORTH CAROLINA 28405 **Relationship:** Executive Officer X Director Promoter Clarification of Response (if Necessary): **Last Name** First Name Middle Name **Jeffrey** Horing **Street Address 1 Street Address 2** 6770 Parker Farm Drive City **State/Province/Country** ZIP/PostalCode Wilmington NORTH CAROLINA 28405 **Relationship:** Executive Officer X Director Promoter Clarification of Response (if Necessary): **Last Name First Name** Middle Name Collins Steven **Street Address 1 Street Address 2** 6770 Parker Farm Drive City State/Province/Country ZIP/PostalCode 28405 NORTH CAROLINA Wilmington **Relationship:** Executive Officer X Director Promoter Clarification of Response (if Necessary): **Last Name First Name** Middle Name Doyle Jon **Street Address 1 Street Address 2** 6770 Parker Farm Drive City **State/Province/Country** ZIP/PostalCode NORTH CAROLINA Wilmington 28405 **Relationship:** Executive Officer X Director Promoter Clarification of Response (if Necessary): **Last Name** Middle Name **First Name** Rieger April **Street Address 2 Street Address 1** 

State/Province/Country

ZIP/PostalCode

6770 Parker Farm Drive

City

Wilmington NORTH CAROLINA 28405

**Relationship:** X Executive Officer Director Promoter

Clarification of Response (if Necessary):

Executive Vice President, General Counsel and Secretary

## 4. Industry Group

**Investing** 

Coal Mining

Oil & Gas

Other Energy

**Energy Conservation Environmental Services** 

Health Care Agriculture Retailing Banking & Financial Services Biotechnology Restaurants Commercial Banking

Health Insurance Technology Insurance Hospitals & Physicians Computers

Pharmaceuticals **Telecommunications Investment Banking** Pooled Investment Fund Other Health Care X Other Technology

Is the issuer registered as Manufacturing Travel

an investment company under Real Estate Airlines & Airports the Investment Company

Commercial Act of 1940? Lodging & Conventions Construction Nο Yes Tourism & Travel Services

Other Real Estate

**REITS & Finance** Other Banking & Financial Services Other Travel

**Business Services** Residential

Other Energy

**Electric Utilities** 

## 5. Issuer Size

#### OR **Revenue Range** Aggregate Net Asset Value Range No Revenues No Aggregate Net Asset Value \$1 - \$5,000,000

\$1 - \$1,000,000

\$1,000,001 - \$5,000,000 \$5,000,001 - \$25,000,000 \$5,000,001 -\$25,000,001 - \$50,000,000 \$25,000,000

\$25,000,001 -\$50,000,001 - \$100,000,000 \$100,000,000

Over \$100,000,000 Over \$100,000,000 X Decline to Disclose Decline to Disclose Not Applicable Not Applicable

# 6. Federal Exemption(s) and Exclusion(s) Claimed (select all that apply)

Rule 504(b)(1) (not (i), (ii) or (iii))	Investment Company Act Section 3(c)	
Rule 504 (b)(1)(i) Rule 504 (b)(1)(ii) Rule 504 (b)(1)(iii) X Rule 506(b) Rule 506(c) Securities Act Section 4(a)(5)	Section 3(c)(1)	Section 3(c)(9)
	Section 3(c)(2)	Section 3(c)(10)
	Section 3(c)(3)	Section 3(c)(11)
	Section 3(c)(4)	Section 3(c)(12)
	Section 3(c)(5)	Section 3(c)(13)
	Section 3(c)(6)	Section 3(c)(14)

7. Type of Filing
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X New Notice Date of First Sale 2022-01-07 First Sale Yet to Occur Amendment

8. Duration of Offering

Does the Issuer intend this offering to last more than one year? Yes X No

9. Type(s) of Securities Offered (select all that apply)

Pooled Investment Fund Interests X Equity Debt Tenant-in-Common Securities Option, Warrant or Other Right to Acquire Another Security Mineral Property Securities

Security to be Acquired Upon Exercise of Option, Warrant or

Other Right to Acquire Security

Other (describe)

10. Business Combination Transaction

Is this offering being made in connection with a business combination transaction, such X Yes No as a merger, acquisition or exchange offer?

Clarification of Response (if Necessary):

11. Minimum Investment

Minimum investment accepted from any outside investor \$0 USD

12. Sales Compensation

Recipient Recipient CRD Number X None

(Associated) Broker or Dealer CRD (Associated) Broker or Dealer X None X None

Number

**Street Address 1** Street Address 2

ZIP/Postal City State/Province/Country Code

State(s) of Solicitation (select all that apply) All

Check "All States" or check individual

States

States

Foreign/non-US

13. Offering and Sales Amounts

**Total Offering Amount** \$925,574,638 USD or Indefinite

**Total Amount Sold** \$925,574,638 USD

\$0 USD or Indefinite Total Remaining to be Sold

Clarification of Response (if Necessary):

14. Investors

Select if securities in the offering have been or may be sold to persons who do not qualify as accredited investors, and enter the number of such non-accredited investors who already have invested in the offering. Regardless of whether securities in the offering have been or may be sold to persons who do not qualify as accredited investors, enter the total number of investors who already have invested in the offering:

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15. Sales Commissions & Finder's Fees Expenses

Provide separately the amounts of sales commissions and finders fees expenses, if any. If the amount of an expenditure is not known, provide an estimate and check the box next to the amount.

Sales Commissions \$0 USD Estimate Finders' Fees \$0 USD Estimate

Clarification of Response (if Necessary):

### 16. Use of Proceeds

Provide the amount of the gross proceeds of the offering that has been or is proposed to be used for payments to any of the persons required to be named as executive officers, directors or promoters in response to Item 3 above. If the amount is unknown, provide an estimate and check the box next to the amount.

\$0 USD Estimate

Clarification of Response (if Necessary):

Signature and Submission

Please verify the information you have entered and review the Terms of Submission below before signing and clicking SUBMIT below to file this notice.

Terms of Submission

In submitting this notice, each issuer named above is:

- Notifying the SEC and/or each State in which this notice is filed of the offering of securities described and undertaking to furnish them, upon written request, in the accordance with applicable law, the information furnished to offerees.\*
- Irrevocably appointing each of the Secretary of the SEC and, the Securities Administrator or other legally designated officer of the State in which the issuer maintains its principal place of business and any State in which this notice is filed, as its agents for service of process, and agreeing that these persons may accept service on its behalf, of any notice, process or pleading, and further agreeing that such service may be made by registered or certified mail, in any Federal or state action, administrative proceeding, or arbitration brought against the issuer in any place subject to the jurisdiction of the United States, if the action, proceeding or arbitration (a) arises out of any activity in connection with the offering of securities that is the subject of this notice, and (b) is founded, directly or indirectly, upon the provisions of: (i) the Securities Act of 1933, the Securities Exchange Act of 1934, the Trust Indenture Act of 1939, the Investment Company Act of 1940, or the Investment Advisers Act of 1940, or any rule or regulation under any of these statutes, or (ii) the laws of the State in which the issuer maintains its principal place of business or any State in which this notice is filed.
- Certifying that, if the issuer is claiming a Regulation D exemption for the offering, the issuer is not disqualified from relying on Rule 504 or Rule 506 for one of the reasons stated in Rule 504(b)(3) or Rule 506(d).

Each Issuer identified above has read this notice, knows the contents to be true, and has duly caused this notice to be signed on its behalf by the undersigned duly authorized person.

For signature, type in the signer's name or other letters or characters adopted or authorized as the signer's signature.

Issuer	Signature	Name of Signer	Title	Date
nCino, Inc.	April Rieger	April Rieger	Executive Vice President, General Counsel and Secretary	2022-01-21

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

\* This undertaking does not affect any limits Section 102(a) of the National Securities Markets Improvement Act of 1996 ("NSMIA") [Pub. L. No. 104-290, 110 Stat. 3416 (Oct. 11, 1996)] imposes on the ability of States to require information. As a result, if the securities that are the subject of this Form D are "covered securities" for purposes of NSMIA, whether in all instances or due to the nature of the offering that is the subject of this Form D, States cannot routinely require offering materials under this undertaking or otherwise and can require offering materials only to the extent NSMIA permits them to do so under NSMIA's preservation of their anti-fraud authority.