FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| OMB APPROVAL | | | | | | | | |
|--------------------------|-----------|--|--|--|--|--|--|--|
| OMB Number: | 3235-0287 | | | | | | | |
| Estimated average burden | | | | | | | | |
| hours per response | : 0.5 | | | | | | | |

| | Check this box if no longer subject |
|---|-------------------------------------|
| ١ | to Section 16. Form 4 or Form 5 |
| J | obligations may continue. See |
| | Instruction 1(b). |

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| | | | | | 1 360 | , lion c | 0(11) | Ji tile i | investine | in CC | mpany Act o | 11340 | | | | | | | | |
|--|--|-------|--------|------------|---|---|--|--|------------------------------|---|---------------------------------------|--|----------|---|--|--|--|--|--|--|
| Name and Address of Reporting Person* Naude Pierre | | | | | 2. Issuer Name and Ticker or Trading Symbol nCino, Inc. NCNO | | | | | | | | | Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director 10% Owner | | | | | | |
| ivaude Fierre | | | | | | | | | | | | | | | Direc | tor | | 10% Ov | vner | |
| (Last) (First) (Middle) | | | | | | 3. Date of Earliest Transaction (Month/Day/Year) 08/02/2023 | | | | | | | | | X Officer (give title below) Oth below | | | | specify | |
| 6770 PARKER FARM DRIVE, SUITE 200 | | | | | | | | | | | | | | | | | | | | |
| | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable Line) | | | | | | | | | | |
| (Street) | ICTON NO | ີ | 0.405 | | | | | | | | | | | X | '' | | | | | |
| WILMINGTON NC 28405 | | | | | | | | | | | | | | | Form filed by More than One Reporting Person | | | | | |
| (City) | (City) (State) (Zip) | | | | | Rule 10b5-1(c) Transaction Indication | | | | | | | | | | | | | | |
| | | | | | ` , | | | | | | | | | | | | | | | |
| | Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. | | | | | | | | | | | | ended to | | | | | | | |
| | | Table | I - No | on-Deriva | tive S | ecui | rities | Acc | quired, | Dis | posed of | f, or B | Benefi | cially | y Owr | ned | | | | |
| 1. Title of Security (Instr. 3) 2. Transaction Date (Month/Day/ | | | | | Execution Date, | | | | | | | s Acquired (A) of (D) (Instr. 3, 4 | | | | icially d <i>i</i> ing | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | |
| | | | | | Code | v | Amount | (A) or (D) | r Pric | e | | ted action(s) 3 and 4) | | | | | | | | |
| Common Stock 08/02/ | | | | |)23 | | | | S | | 5,805(1) | D | \$30 | .643 | 643 1,134,754 | | | D | | |
| Common Stock 08/03/2 | | | | |)23 | | | | S | | 5,706(1) | D | \$29 | .626 | 1,1 | ,129,048 | | D | | |
| | | Tab | le II | - Derivati | | | | | | | | | | | Owne | ed | | | | |
| | | | | (e.g., pu | ts, ca | iis, v | varra | ants, | optio | ns, | convertib | | | es) | | | | | | |
| 1. Title of Derivative Security (Instr. 3) | or Exercise (Month/Day/Year) if any | | | | 4. Transaction Code (Instr. 8) | | Secu Acqu (A) o Disp of (D | vative irities uired or osed) r. 3, 4 | 6. Date Expirat (Month | ion D | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and | | | | 9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4) | y G | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) | |
| | | | | | Code V (A) (D) | | Date Expira Exercisable Date | | Expiration Date | | Amour or Number of Shares | r | | | | | | | | |

Explanation of Responses:

1. These shares were sold to cover tax withholding due upon vesting of RSUs. Such "sales to cover" are mandated by the Issuer's equity incentive plans to satisfy tax withholding obligations and do not represent a discretionary trade by the reporting person.

Remarks:

/s/ Jeanette Sellers, Attorneyin-Fact for Pierre Naude

08/04/2023

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.