

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 13G/A**  
Under the Securities Exchange Act of 1934

**(Amendment No.3)\***

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nCino, Inc  
(Name of Issuer)

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Common Stock, par value \$0.0005 per share  
(Title of Class of Securities)

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63947U107  
(CUSIP Number)

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December 31, 2023  
(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- Rule 13d-1(b)  
 Rule 13d-1(c)  
 Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

1.	NAME OF REPORTING PERSONS HMI Capital Partners, L.P.		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)		
		(a)	<input type="checkbox"/>
		(b)	<input type="checkbox"/>
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware		
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0	
	6.	SHARED VOTING POWER 8,031,487 (See Note 2)	
	7.	SOLE DISPOSITIVE POWER 0	
	8.	SHARED DISPOSITIVE POWER 8,031,487 (See Note 2)	
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487 (See Note 2)		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)		
			<input type="checkbox"/>
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 1)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) PN		

(1) Based on 113,133,108 outstanding shares of Common Stock (as defined in Item 2(d) below) as of November 24, 2023 represented in the Issuer's 10-Q filed with the Securities and Exchange Commission ("SEC") on November 29, 2023.

(2) Pursuant to Rule 13d-4 under the Securities Exchange Act of 1934, as amended, HMI Capital Partners, L.P. expressly disclaims beneficial ownership over any of the securities reported in this statement, and the filing of this statement shall not be construed as an admission that HMI Capital Partners, L.P. is the beneficial owner of any of the securities reported herein.

1.	NAME OF REPORTING PERSONS HMI Capital Management, L.P.		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>		
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware		
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER	0
	6.	SHARED VOTING POWER	8,031,487
	7.	SOLE DISPOSITIVE POWER	0
	8.	SHARED DISPOSITIVE POWER	8,031,487
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>		
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 3)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) IA		

(3) See Note (1) Above.

1.	NAME OF REPORTING PERSONS HMI Capital Fund GP, LLC		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>		
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware		
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0	
	6.	SHARED VOTING POWER 8,031,487	
	7.	SOLE DISPOSITIVE POWER 0	
	8.	SHARED DISPOSITIVE POWER 8,031,487	
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>		
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 4)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) HC		

(4) See Note (1) Above.

1.	NAME OF REPORTING PERSONS Members GP, LLC		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>		
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware		
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0	
	6.	SHARED VOTING POWER 8,031,487	
	7.	SOLE DISPOSITIVE POWER 0	
	8.	SHARED DISPOSITIVE POWER 8,031,487	
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>		
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 5)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) HC		

(5) See Note (1) Above.

1.	NAME OF REPORTING PERSONS Marco W. Hellman		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>		
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION United States		
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0	
	6.	SHARED VOTING POWER 8,031,487	
	7.	SOLE DISPOSITIVE POWER 0	
	8.	SHARED DISPOSITIVE POWER 8,031,487	
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>		
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 6)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) IN		

(6) See Note (1) Above.

1.	NAME OF REPORTING PERSONS Justin C. Nyweide		
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>		
3.	SEC USE ONLY		
4.	CITIZENSHIP OR PLACE OF ORGANIZATION United States		
	NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0
		6.	SHARED VOTING POWER 8,031,487
		7.	SOLE DISPOSITIVE POWER 0
		8.	SHARED DISPOSITIVE POWER 8,031,487
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487		
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>		
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 7)		
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) IN		

(7) See Note (1) Above.

1.	NAME OF REPORTING PERSONS Radhakrishnan Raman Mahendran	
2.	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (see instructions)  (a) <input type="checkbox"/> (b) <input type="checkbox"/>	
3.	SEC USE ONLY	
4.	CITIZENSHIP OR PLACE OF ORGANIZATION United States	
NUMBER OF SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON WITH	5.	SOLE VOTING POWER 0
	6.	SHARED VOTING POWER 8,031,487
	7.	SOLE DISPOSITIVE POWER 0
	8.	SHARED DISPOSITIVE POWER 8,031,487
9.	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON 8,031,487	
10.	CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)  <input type="checkbox"/>	
11.	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (9) 7.1% (See Note 8)	
12.	TYPE OF REPORTING PERSON (SEE INSTRUCTIONS) IN	

(8) See Note (1) Above.



### AMENDMENT NO. 3 TO SCHEDULE 13G

Reference is hereby made to the statement on Schedule 13G filed with the SEC by the Reporting Persons on August 9, 2021 with respect to the Common Stock of the Issuer (the "Schedule 13G"), Amendment No.1 thereto filed on February 14, 2022 (as so amended, the "Schedule 13G"), and Amendment No.2 thereto filed on February 14, 2023 (as so amended, the "Schedule 13G"). Terms defined in the Schedule 13G are used herein as so defined.

The following Items of the Schedule 13G are amended and restated to read in their entirety as follows:

**Item 1(a). Name of Issuer:**

nCino, Inc (the "Issuer" or "Company")

**Item 1(b). Address of Issuer's Principal Executive Offices:**

6770 Parker Farm Drive  
Wilmington, NC 28405

**Item 2(a). Name of Persons Filing:**

This statement is filed by the entities and persons listed below, who are collectively referred to herein as "Reporting Persons", with respect to the shares of Common Stock (as defined in Item 2(d) below) of the Company:

- (i) HMI Capital Partners, L.P.
- (ii) HMI Capital Management, L.P.
- (iii) HMI Capital Fund GP, LLC
- (iv) Members GP, LLC
- (v) Marco W. Hellman
- (vi) Justin C. Nyweide
- (vii) Radhakrishnan Raman Mahendran

**Item 2(b). Address of Principal Business Office or, if none, Residence:**

- (i) HMI Capital Partners, L.P.  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (ii) HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (iii) HMI Capital Fund GP, LLC  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (iv) Members GP, LLC  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (v) Marco W. Hellman  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (vi) Justin C. Nyweide  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104
- (vii) Radhakrishnan Raman Mahendran  
c/o HMI Capital Management, L.P.  
555 California Street, Suite 4900  
San Francisco, CA 94104

**Item 2(c). Citizenship:**

- (i) HMI Capital Partners, L.P. – DE
- (ii) HMI Capital Management, L.P. – DE
- (iii) HMI Capital Fund GP, LLC – DE
- (iv) Members GP, LLC – DE
- (v) Marco W. Hellman – USA
- (vi) Justin C. Nyweide – USA
- (vii) Radhakrishnan Raman Mahendran – USA

**Item 2(d). Title of Class of Securities:**

Common Stock, par value \$0.0005 per share (“Common Stock”)

**Item 2(e). CUSIP Number:**

63947U107

**Item 3. If this statement is filed pursuant to §§ 240.13d-1(b), or 240.13d-2(b) or (c), check whether the person filing is a:**

Not Applicable

**Item 4.****Ownership**

- (i) HMI Capital Partners, L.P.
  - (a) Amount beneficially owned: 8,031,487 (See Note 9)
  - (b) Percent of class: 7.1% (See Note 10)
  - (c) Number of shares as to which the person has:
    - (i) Sole power to vote or to direct the vote: 0
    - (ii) Shared power to vote or to direct the vote: 8,031,487 (see Note 10)
    - (iii) Sole power to dispose or to direct the disposition of: 0
    - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)
- (ii) HMI Capital Management, L.P.
  - (a) Amount beneficially owned: 8,031,487 (See Note 9)
  - (b) Percent of class: 7.1% (See Note 10)
  - (c) Number of shares as to which the person has:
    - (i) Sole power to vote or to direct the vote: 0
    - (ii) Shared power to vote or to direct the vote: 8,031,487 (see Note 10)
    - (iii) Sole power to dispose or to direct the disposition of: 0
    - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)
- (iii) HMI Capital Fund GP, LLC
  - (a) Amount beneficially owned: 8,031,487 (See Note 9)
  - (b) Percent of class: 7.1% (See Note 10)
  - (c) Number of shares as to which the person has:
    - (i) Sole power to vote or to direct the vote: 0
    - (ii) Shared power to vote or to direct the vote: 8,031,487 (See Note 10)
    - (iii) Sole power to dispose or to direct the disposition of: 0
    - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)
- (iv) Members GP, LLC
  - (a) Amount beneficially owned: 8,031,487 (See Note 9)
  - (b) Percent of class: 7.1% (See Note 10)
  - (c) Number of shares as to which the person has:
    - (i) Sole power to vote or to direct the vote: 0
    - (ii) Shared power to vote or to direct the vote: 8,031,487 (See Note 10)
    - (iii) Sole power to dispose or to direct the disposition of: 0
    - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)
- (v) Marco W. Hellman
  - (a) Amount beneficially owned: 8,031,487 (See Note 9)
  - (b) Percent of class: 7.1% (See Note 10)
  - (c) Number of shares as to which the person has:

- (i) Sole power to vote or to direct the vote: 0
- (ii) Shared power to vote or to direct the vote: 8,031,487 (See Note 10)
- (iii) Sole power to dispose or to direct the disposition of: 0
- (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)

(vi) Justin C. Nyweide

- (a) Amount beneficially owned: 8,031,487 (See Note 9)
- (b) Percent of class: 7.1% (See Note 10)
- (c) Number of shares as to which the person has:
  - (i) Sole power to vote or to direct the vote: 0
  - (ii) Shared power to vote or to direct the vote: 8,031,487 (See Note 10)
  - (iii) Sole power to dispose or to direct the disposition of: 0
  - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)

(vii) Radhakrishnan Raman Mahendran

- (a) Amount beneficially owned: 8,031,487 (See Note 9)
- (b) Percent of class: 7.1% (See Note 10)
- (c) Number of shares as to which the person has:
  - (i) Sole power to vote or to direct the vote: 0
  - (ii) Shared power to vote or to direct the vote: 8,031,487 (See Note 10)
  - (iii) Sole power to dispose or to direct the disposition of: 0
  - (iv) Shared power to dispose or to direct the disposition of: 8,031,487 (See Note 9)

Note 9:

HMI Capital Management, L.P. ("HMI") is an investment advisor registered under the Investment Advisors Act of 1940. HMI, which serves as the investment advisor to HMI Capital Partners, L.P. ("the Fund"), may be deemed the beneficial owner of all shares of Common Stock held by the Fund. HMI Capital Fund GP, LLC, which serves as the general partner to the Fund, may be deemed the beneficial owner of all shares of Common Stock held by the Fund. Members GP, LLC, which serves as the general partner of HMI, may be deemed the beneficial owner of all shares of Common Stock held by the Fund. Mr. Marco W. Hellman, Mr. Justin C. Nyweide, and Mr. Radhakrishnan Raman Mahendran are the investment committee members of HMI, with the power to exercise investment and voting discretion, and may be deemed the beneficial owners of all shares of Common Stock held by the Fund. Mr. Sean M. Barrett, who served as a member of the investment committee of HMI, departed HMI as of December 31, 2023, and is no longer deemed to have beneficial ownership of any shares of Common Stock. Pursuant to Rule 13d-4 under the Securities Exchange Act of 1934, as amended, HMI, HMI Capital Fund GP, LLC, Members GP, LLC, Mr. Marco W. Hellman, Mr. Justin C. Nyweide, and Mr. Radhakrishnan Raman Mahendran expressly disclaim beneficial ownership over any of the securities reported in this statement. The filing of this statement shall not be construed as an admission that HMI, HMI Capital Fund GP, LLC, Members GP, LLC, Mr. Marco W. Hellman, Mr. Justin C. Nyweide, or Mr. Radhakrishnan Raman Mahendran are the beneficial owners of any of the securities reported herein.

Note 10:

Based on 113,133,108 outstanding shares of Common Stock as of November 24, 2023 represented in the Issuer's 10-Q filed with the SEC on November 29, 2023.

**Item 5. Ownership of Five Percent or Less of a Class:**

Not Applicable.

**Item 6. Ownership of More Than Five Percent on Behalf of Another Person:**

See Note 9 above. The Fund has the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the shares of Common Stock covered by this Statement.

**Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company:**

See Note 9 above.

**Item 8. Identification and Classification of Members of the Group:**

Not Applicable.

**Item 9. Notice of Dissolution of Group:**

Not Applicable.

**Item 10. Certifications:**

Each of the Reporting Persons makes the following certification:

By signing below each Reporting Person certifies that, to the best of its knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect. After reasonable inquiry and to the best of my knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Date: February 14, 2024

**HMI Capital Partners, L.P.**  
**HMI Capital Management, L.P.**  
**HMI Fund Capital GP, LLC**  
**Members GP, LLC**  
**Marco W. Hellman**  
**Justin C. Nyweide**  
**Radhakrishnan Raman Mahendran**

By: /s/Lusine Moshkounian

Name: Lusine Moshkounian

Title: Chief Compliance Officer of HMI Capital Management, L.P., as attorney-in-fact for HMI Capital Management, L.P., Members GP, LLC, HMI Capital Fund GP, LLC, HMI Capital Partners, L.P., Marco W. Hellman, Justin C. Nyweide, and Radhakrishnan Raman Mahendran.

**EXHIBIT A**

Joint Filing Agreement Pursuant to Rule 13d-1

This agreement is made pursuant to Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended (the "Act") by and among the parties listed below, each referenced to herein as a "Joint Filer". The Joint Filers agree that a statement of beneficial ownership as required by Sections 13(g) or 13(d) of the Act and the rules thereunder may be filed on each of his, her or its behalf on Schedule 13G or Schedule 13D, as appropriate, and that said joint filing may thereafter be amended by further joint filings. The Joint Filers state that they each satisfy the requirements for making a joint filing under Rule 13d-1(k).

Dated: February 14, 2024

**HMI Capital Partners, L.P.**  
**HMI Capital Management, L.P.**  
**HMI Capital Fund GP, LLC**  
**Members GP, LLC**  
**Marco W. Hellman**  
**Justin C. Nyweide**  
**Radhakrishnan Raman Mahendran**

By: /s/Lusine Moshkounian

Name: Lusine Moshkounian

Title: Chief Compliance Officer of HMI Capital Management, L.P., as attorney-in-fact for HMI Capital Management, L.P., Members GP, LLC, HMI Capital Fund GP, LLC, HMI Capital Partners, L.P., Marco W. Hellman, Justin C. Nyweide, and Radhakrishnan Raman Mahendran.