# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 13D**

Under the Securities Exchange Act of 1934

(Amendment No. 3)\*

nCino, Inc.

(Name of Issuer)

Common Stock, \$0.0005 Par Value Per Share

(Title of Class of Securities)

63947X101

(CUSIP Number)

Andrew Prodromos

Managing Director and Chief Compliance Officer
Insight Partners

1114 Avenue of the Americas, 36<sup>th</sup> Floor
New York, NY 10036
(212) 230-9200

With a copy to: Matthew J. Haddad Willkie Farr & Gallagher LLP 787 Seventh Avenue New York, NY 10019 (212) 728-8000

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

April 9, 2024

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§ 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box:  $\Box$ 

NOTE: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No.	63947X101	

1	NAMES OI	FREPORT	TING PERSONS					
	Insight Venture Partners X, L.P.							
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$							
	(b) □							
3	SEC USE ONLY							
4	SOURCE C	F FUNDS	(See Instructions)					
	OO							
		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITE	MS 2(d) or □				
	2(e)							
6	CITIZENSI	HIP OR PI	ACE OF ORGANIZATION					
	Cayman Islands							
		7	SOLE VOTING POWER					
NUMBER OF			0					
SHARE	ES	8	SHARED VOTING POWER					
BENEFICL	ALLY		2,930,955 (1)					
OWNED BY	EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ING		0					
PERSON V	VITH	10	SHARED DISPOSITIVE POWER					
			2,930,955 (1)					
11	AGGREGA	TE AMOU	JNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	2,930,955 (	1)						
12	CHECK IF	THE AGO	GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (	See $\square$				
	Instructions		` '					
13	PERCENT	OF CLAS	S REPRESENTED BY AMOUNT IN ROW (11)					
	2.6% (1)							
	` '	EPORTIN	IG PERSON (See Instructions)					
	PN							

CUSIF NO. 0394/A101	CUSIP No.	63947X101
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1	NAMES OF	DEDODTING	G PERSONS						
1	NAMES OF	KEI OKI IIV	O I ERSONS						
	Insight Ventu	Insight Venture Partners (Cayman) X, L.P.							
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □							
	(b) □								
3	SEC USE ONLY								
	gorin an or	T FI D ID G (G	· · · · · · · · · · · · · · · · · · ·						
4		F FUNDS (S	ee Instructions)						
-	00	NICCI OCLID	RE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
5	CHECK IF I	JISCLUSUK	TE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) of 2(e)	Ш					
6	CITIZENSHIP OR PLACE OF ORGANIZATION								
0	Cayman Islands								
	Cuymun isia		SOLE VOTING POWER						
NUMBER OF		,	0						
SHAR	-	9	SHARED VOTING POWER						
BENEFIC	IALLY	2	2,403,417 (1)						
OWNED B	Y EACH	9	SOLE DISPOSITIVE POWER						
REPORTING		(	0						
PERSON	WITH	10	SHARED DISPOSITIVE POWER						
		2	2,403,417 (1)						
11	AGGREGAT	TE AMOUN	T BENEFICIALLY OWNED BY EACH REPORTING PERSON						
- 10	2,403,417 (1	,							
12	CHECK IF	THE AGGRE	EGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
12	DED CENT O	DE CLASS B	EDDECENTED DV AMOUNT IN DOW (11)						
13	2.1% (1)	JF CLASS R	EPRESENTED BY AMOUNT IN ROW (11)						
14		EDORTING I	PERSON (See Instructions)						
14	PN	LI OKTING I	I EKSON (See Histractions)						
	T 1/								

CUSIP No. 63947X101

1	NAMES O	F REPORT	TING PERSONS					
	Insight Ven	Insight Venture Partners (Delaware) X, L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □							
				(b) □				
3	SEC USE C	ONLY						
4		F FUNDS	S (See Instructions)					
	00	DIGGI O	NURS OF LEGAL PROOFERING IS REQUIRED DURGULANT TO ITEMS A(1)					
5	CHECK IF	DISCLOS	SURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6		HIP OR PI	LACE OF ORGANIZATION					
	Delaware		have warning named					
NUMBER OF		7	SOLE VOTING POWER 0					
SHAR	_	8	SHARED VOTING POWER					
BENEFICI		i <u>,</u> _	464,918 (1)					
OWNED BY	-	9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON '	WIIH	10	SHARED DISPOSITIVE POWER 464,918 (1)					
11	AGGREGA	TE AMO	UNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	464,918 (1)							
12	CHECK IF	THE AGO	GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT	OF CLAS	SS REPRESENTED BY AMOUNT IN ROW (11)					
	0.4% (1)							
14		REPORTIN	NG PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS						
	Insight Vent	ure Partner	rs X (Co-Investors), L.P.				
2			PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
_							
	(b) □						
3	SEC USE C	NLY					
4	SOURCE C	F FUNDS	(See Instructions)				
	00						
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENCI	TID OD DI	A CE OE OD CANIZATION				
•	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands						
	1 - 1 - 1	7	SOLE VOTING POWER				
NUMBI	NUMBER OF		0				
	SHARES		SHARED VOTING POWER				
BENEFIC		0	69,738 (1)				
OWNED E REPOR		9	SOLE DISPOSITIVE POWER				
PERSON		10	SHARED DISPOSITIVE POWER				
		10	69,738 (1)				
11	AGGREGA	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	(0.700 (4)						
12	69,738 (1)	THE ACC	DECATE AMOUNT BY DOW (11) PACIFIED CERTAIN GHADEC (C L	П			
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	0.1% (1)		. ,				
14		EPORTIN	G PERSON (See Instructions)				
ĺ	PN						

	NAMES OF REPORTING PERSONS								
1	NAMES OF	NAMES OF REPORTING PERSONS							
		Insight SN Holdings, LLC							
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □							
	(b)								
3	SEC USE O	NLY							
4	SOLIDCE OF	ELIMDS	(See Instructions)						
7	00 00	TONDS	(See histractions)						
5		MCCI OCI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
5	CHECK IF I	DISCLUSE	THE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO TIEMS 2(a) of 2(e)						
6		CITIZENSHIP OR PLACE OF ORGANIZATION							
	Delaware								
		7	SOLE VOTING POWER						
NUMBER OF			0						
SHAR	.ES	8	SHARED VOTING POWER						
BENEFIC	IALLY		1,411,494 (1)						
OWNED B	Y EACH	9	SOLE DISPOSITIVE POWER						
REPORTING			0						
PERSON	WITH	10	SHARED DISPOSITIVE POWER						
		10	1,411,494 (1)						
11	ACCRECAT	E AMOU							
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON								
	1,411,494 (1	`							
12		,	DECATE AMOUNT DI DOM (11) EVOI LIDEC CERTADI CHADEC (C. T						
12	CHECK IF	HE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
	1.2% (1)								
14	TYPE OF R	EPORTING	G PERSON (See Instructions)						
	00								

**CUSIP No.** 63947X101

1	NIAMEC OF	DEDODTI	MC DEDCOMO					
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Ingight CN II	Insight SN Holdings 2, LLC						
	_	, , , , , , , , , , , , , , , , , , ,						
2	CHECK THI	L APPROF	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □				
	(b) 🗆							
3	SEC USE ONLY							
3	SEC USE OF	NLI						
4	SOURCE OF	F FUNDS (	(See Instructions)					
-	00							
5	CHECK IF I	DISCLOSU	IRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSHIP OR PLACE OF ORGANIZATION							
	Delaware							
		7	SOLE VOTING POWER					
NUMBER OF			0					
SHAR		8	SHARED VOTING POWER					
BENEFIC			1,589,199 (1)					
OWNED BY	_	9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON	WIIH	10	SHARED DISPOSITIVE POWER					
	1		1,589,199 (1)					
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON							
	1.500.100 (1)							
12	1,589,199 (1)		REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	ı □				
12	CHECK IF I	TE AGGI	REGALE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See IIISII uctions)	<b>।</b>				
13	PERCENT C	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	1.4% (1)							
14	TYPE OF RI	EPORTING	G PERSON (See Instructions)					
	00							

**CUSIP No.** 63947X101

1	NIAMEC OF	DEDODE	TAIC DEDCOMO				
1	NAMES OF REPORTING PERSONS						
	In sight Venture Dertuger IV. I. D.						
		Insight Venture Partners IX, L.P.  CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □					
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)						
	(b) □						
3	SEC USE O	NLY					
4		F FUNDS	(See Instructions)				
	OO						
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSHIP OR PLACE OF ORGANIZATION						
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBI	ER OF		0				
SHAI	RES	8	SHARED VOTING POWER				
BENEFIC	CIALLY		7,648,418 (1)				
OWNED B	Y EACH	9	SOLE DISPOSITIVE POWER				
REPOR	REPORTING		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			7,648,418 (1)				
11	AGGREGA	TE AMOU	JNT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	7,648,418 (1	1)					
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	6.7% (1)						
14		EPORTIN	G PERSON (See Instructions)				
1	PN						

CUSIP No. 63947X101

1	NAMES OF	DEDODT	ING PERSONS						
1	NAMES OF	KEPUKI	ING PERSOINS						
		nsight Venture Partners (Cayman) IX, L.P.							
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\square$					
				(b) □					
3	SEC USE O	NLY							
4	SOURCE O	F FUNDS	(See Instructions)						
	00								
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
-									
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION						
v		Cayman Islands							
	10 11) 111111 11111	7	SOLE VOTING POWER						
NUMBER OF		•	0						
SHAR	_	8	SHARED VOTING POWER						
BENEFIC		Ü	3,800,314 (1)						
OWNED BY		9	SOLE DISPOSITIVE POWER						
REPORT	-	,	0						
PERSON		10	SHARED DISPOSITIVE POWER						
LIGOIV	***************************************	10							
11	A CORECA	EE AMOL	3,800,314 (1)						
11	AGGREGA	LE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	2 000 214 (1)								
	3,800,314 (1)								
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)						
	3.3% (1)								
14		EPORTIN	G PERSON (See Instructions)						
	PN								

1	NAMES OF	REPORTI	NG PERSONS					
	Insight Vent	sight Venture Partners (Delaware) IX, L.P.						
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\square$				
	(b) □							
				( )				
3	SEC USE O	NLY						
-								
4	SOURCE O	F FLINDS	(See Instructions)					
	00	rendo	(See Institutions)					
5		DISCI OSI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)	П				
3	CHECKILI	JIBCLOBC	one of Elone (nocleding is regulated for some for for thems 2(a) of 2(c)					
6	CITIZENCE	CUTIZENCIUD OD DI ACE OF ODCANIZATION						
U	Delaware	CITIZENSHIP OR PLACE OF ORGANIZATION						
	Delawale		COLE VOTRIC POWER					
		7	SOLE VOTING POWER					
NUMBE	-		0					
SHAR		8	SHARED VOTING POWER					
BENEFIC			810,349 (1)					
OWNED B'	-	9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			810,349 (1)					
11	AGGREGAT	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	810,349 (1)							
12	CHECK IF	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT (	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
10	0.7% (1)	J. CLINDS	TELLEDENTES STANDONT INTO II (11)					
14	. ,	EPORTING	G PERSON (See Instructions)					
17	PN	LI OKTIN	O I ENDOM (See Instructions)					
	LIN							

**CUSIP No.** 63947X101

	NIAN (EG OF	DEDODE	NG PERGONG					
1	NAMES OF	KEPOKII	NG PERSONS					
	Insight Ventu	nsight Venture Partners IX (Co-Investors), L.P.						
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆				
	(b) □							
				· /				
3	SEC USE O	VLV						
J	SEC CSE O	· · LDI						
4	COLIDGE OF	FIDIDO						
4		FUNDS	(See Instructions)					
	00			_				
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSHIP OR PLACE OF ORGANIZATION							
	Cayman Islands							
	_	7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	_	8	SHARED VOTING POWER					
BENEFIC			152,670 (1)					
OWNED BY		9	SOLE DISPOSITIVE POWER					
REPORT		,	n					
PERSON		10	OHA DED DIGDOGITHUE DOWED					
LKSON	VV 1111	10	SHARED DISPOSITIVE POWER					
			152,670 (1)					
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	152,670 (1)							
12	CHECK IF T	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT C	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	0.1% (1)							
14		EPORTING	G PERSON (See Instructions)					
	PN		51 Electricos instructions)					
	1 1 /							

CUSIP No. 63947X101

1	NAMES OF	REPORTI	NG PERSONS					
	Insight Ventu	ght Venture Partners Growth-Buyout Coinvestment Fund, L.P.						
2	CHECK TH	HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □						
	and tian of	****		(b) 🗆				
3	SEC USE O	NLY						
4	SOURCE O	F FUNDS (	See Instructions)					
	00							
5	CHECK IF I	DISCLOSU	IRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENCII	ID OD DI A	ACE OF ORGANIZATION					
0	Cayman Isla		ACE OF ORGANIZATION					
	Cayman 191a	7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFICI			3,108,233 (1)					
OWNED BY	-	9	SOLE DISPOSITIVE POWER					
REPORT PERSON		- 10						
FERSON	WIIII	10	SHARED DISPOSITIVE POWER 3,108,233 (1)					
11	$\Delta GGREG\Delta$	TE AMOUR	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	HOOKLOM	L MINIOUI	OF BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	3,108,233 (1	)						
12	CHECK IF T	THE AGGF	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
1.4	2.7% (1)	CDODTB10	S DED CON (Co. Lada di an)					
14	TYPE OF RI PN	EPORTING	G PERSON (See Instructions)					
	PN PN							

CUSIP No. 63947X101

1	NIAMEG OF	DEDODE	N/C DEDCOMO		
1	NAMES OF	KEPOKI	ING PERSONS		
		ъ.			
			rs Growth-Buyout Coinvestment Fund (Cayman), L.P.		
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\Box$	
				(b) □	
3	SEC USE O	NLY			
4	SOURCE O	F FUNDS	(See Instructions)		
	00				
5	CHECK IF I	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)		
6	CITIZENSHIP OR PLACE OF ORGANIZATION				
Ů	Cayman Islands				
		7	SOLE VOTING POWER		
NUMBE	D OF	,	0		
SHAR	-	8	SHARED VOTING POWER		
SHAR BENEFIC		o	2,498,839 (1)		
OWNED B		0	SOLE DISPOSITIVE POWER		
REPORT	_	9	SOLE DISPOSITIVE POWER		
PERSON			U		
PERSON	WIII	10	SHARED DISPOSITIVE POWER		
			2,498,839 (1)		
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	2,498,839 (1	,			
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)		
13	PERCENT (	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)		
			· /		
14		EPORTIN	G PERSON (See Instructions)		
14	2.2% (1) TYPE OF R PN	EPORTIN	G PERSON (See Instructions)		

**CUSIP No.** 63947X101

1	NIAN (EC. OF	DEDODE	NG PERCONG	-					
1	NAMES OF	NAMES OF REPORTING PERSONS							
		with West on District Const. District Color of Const. Cons							
		nsight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P.							
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\square$					
	(b) □								
3	SEC USE O	NLY							
4	SOURCE O	F FUNDS	(See Instructions)						
	00								
5	CHECK IF I	DISCLOSI	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
	CILER II DISCLOSORE OF LEGAL I ROCLEDING IS REQUIRED FORSOANT TO TIEMS 2(d) OF 2(e)								
6	CITIZENSHIP OR PLACE OF ORGANIZATION								
U	Delaware								
	Delaware	7	SOLE VOTING POWER						
AHD (DE	D OF	,	n						
NUMBE	_	0	U CHARED VOTING DOWER						
SHAR		8	SHARED VOTING POWER						
BENEFIC			2,297,690 (1)						
OWNED B'		9	SOLE DISPOSITIVE POWER						
REPORT			0						
PERSON	WITH	10	SHARED DISPOSITIVE POWER						
			2,297,690 (1)						
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	2,297,690 (1	)							
12	CHECK IF	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13	PERCENT (	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
	2.0% (1)		( )						
14		EPORTING	G PERSON (See Instructions)						
	PN		· · · · · · · · · · · · · · ·						

**CUSIP No.** 63947X101

1	NAMES OF REPOR	TING PERSONS				
	Insight Venture Partn	ers Growth-Buyout Coinvestment Fund (B), L.P.				
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □  (b) □					
3	SEC USE ONLY					
4	SOURCE OF FUNDS (See Instructions) OO					
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) □					
6	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands					
NUMBI	FR OF	SOLE VOTING POWER 0				
SHAI BENEFIC	RES 8	SHARED VOTING POWER 2,827,926 (1)				
OWNED B REPOR	ΓING	SOLE DISPOSITIVE POWER 0				
PERSON	10	SHARED DISPOSITIVE POWER 2,827,926 (1)				
11	2,827,926 (1)	OUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
12		GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT OF CLAS 2.5% (1)	SS REPRESENTED BY AMOUNT IN ROW (11)				
14	TYPE OF REPORTI PN	NG PERSON (See Instructions)				

**CUSIP No.** 63947X101

	L ma on			
1	NAMES OF	REPORTI	ING PERSONS	
	1			
	Insight Ventu			
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a)
				(b) □
	<u> </u>			
3	SEC USE O	NLY	_	
4	SOURCE O	F FUNDS	(See Instructions)	
	OO			
5	CHECK IF I	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)	
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION	
	Cayman Isla			
	1	7	SOLE VOTING POWER	
NUMBE	R OF		0	
SHAR	_	8	SHARED VOTING POWER	
BENEFIC			5,869,028 (1)	
OWNED B		9	SOLE DISPOSITIVE POWER	
REPORT			0	
PERSON	WITH	10	SHARED DISPOSITIVE POWER	
		10	5,869,028 (1)	
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON	
11	AGGREGA!	L MINIOU	IN BENEFICIALLY OWNED BY EACH REPORTING LEADON	
	5,869,028 (1	)		
12		,	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	П
12	CHECKII	TIL AGG	REOTHE AMOUNT IN NOW (11) EXCEODES CERTAIN SHARES (See Instructions)	
13	PERCENT (	DE CLASS	REPRESENTED BY AMOUNT IN ROW (11)	
13	5.1% (1)	I CLASS	REFRESENTED DT AMOONT IN NOW (11)	
14		EDODTINA	G PERSON (See Instructions)	
14	PN	EPOKTIN	J PERSON (See HISHUCHORS)	
	PIN			

CUSIP No. 63947X101

1	NAMES OF REPORTING PERSONS							
	Insight Venture Associates X, Ltd.							
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)							
		(b) □						
	and han only							
3	SEC USE ONLY							
4	SOURCE OF FUNDS (See Instructions)							
	00							
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e	) 🗆						
6	CITIZENSHIP OR PLACE OF ORGANIZATION							
	Cayman Islands							
	7 SOLE VOTING POWER							
NUMBEI								
SHARI BENEFICI								
OWNED BY								
REPORT	, , , , , , , , , , , , , , , , , , , ,							
PERSON '	WITH 10 SHARED DISPOSITIVE POWER							
	5,869,028 (1)							
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON							
	5,869,028 (1)							
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instruction	s) $\square$						
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)							
	5.1% (1)							
14	TYPE OF REPORTING PERSON (See Instructions)							
	CO							

**CUSIP No.** 63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS					
	Insight Ventu	sight Venture Associates IX, L.P.					
2	CHECK TH	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) □					
_				(b) $\square$			
3	SEC USE O	NII W		(0)			
3	SEC USE U	NLI					
4	SOURCE O	F FUNDS	(See Instructions)				
	OO						
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
-			(4)				
6	CITIZENSH	ID OD DI	ACE OF ORGANIZATION				
U	Cayman Isla		ACE OF ORGANIZATION				
	Cayman Isia		GOVE WORTH OF DOWNER				
		7	SOLE VOTING POWER				
NUMBE	R OF		0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFICI	ALLY		12,411,751 (1)				
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER				
REPORT	-						
PERSON		10	SHARED DISPOSITIVE POWER				
LIGOIV	*******	10					
			12,411,751 (1)				
11	AGGREGAT	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	12,411,751 (	1)					
12	CHECK IF	ΓHE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	10.9% (1)		· · · · · · · · · · · · · · · · · · ·				
14		EDODTIN	G PERSON (See Instructions)				
14		EFUKIIN	O FERSON (SEC HISHUCHOHS)				
	PN						

CUSIP No. 63947X101

1	NAMES OF	DEDODT	ING PERSONS			
1	NAMES OF	KEPUKII	ING PERSONS			
	To all 14 X74		A. W. L. I			
_	Insight Ventu					
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆		
				(b) □		
3	SEC USE O	NLY				
4	SOURCE O	FUNDS	(See Instructions)			
	OO					
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)			
6	CITIZENSHIP OR PLACE OF ORGANIZATION					
	Cayman Isla	nds				
		7	SOLE VOTING POWER			
NUMBE	R OF		0			
SHAR	_	8	SHARED VOTING POWER			
BENEFIC	IALLY		12,411,751 (1)			
OWNED B	Y EACH	9	SOLE DISPOSITIVE POWER			
REPORT	ΓING		0			
PERSON	WITH	10	SHARED DISPOSITIVE POWER			
			12,411,751 (1)			
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	rio Grazorii	Limioo	THE BENEFICIALES OF THE BY ENGINEER ON THE OF THE OWN			
	12,411,751 (	1)				
12		/	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
12	CHECKII	1112 / 100	REOTHE THROUGH IN NOW (11) EXCEODED CERTAIN STRIKES (See Insuractions)			
13	PERCENT (	E CLASS	REPRESENTED BY AMOUNT IN ROW (11)			
13	10.9% (1)	'I CLASS	REFREDERIED DI AMOUNT IN ROW (11)			
14		DODTINA	G PERSON (See Instructions)			
14		CFORTIN	O FERSON (SEC HISHUCHORS)			
	CO					

**CUSIP No.** 63947X101

1	NAMES OF	REPORT	ING PERSONS				
	Insight Vent	nsight Venture Associates Growth-Buyout Coinvestment, L.P.					
2	СНЕСК ТН	HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □  (b) □					
3	SEC USE O	NLY		(6)			
4		F FUNDS	(See Instructions)				
	00						
5	CHECK IF I	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) $\ \Box$					
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION				
	Cayman Islands						
		7	SOLE VOTING POWER				
NUMBEI	R OF		0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFICI	ALLY		10,732,688 (1)				
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER				
REPORT			0				
PERSON '	WITH	10	SHARED DISPOSITIVE POWER				
			10,732,688 (1)				
11	AGGREGAT	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	10,732,688 (						
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	9.4% (1)						
14		EPORTIN	G PERSON (See Instructions)				
	PN						

**CUSIP No.** 63947X101

1	NAMES OF	REPORT	ING PERSONS					
1	IVAIVIES OF	KLIOKI	INO I ERSONS					
	Incight Vent	ıra Associ	ates Growth-Buyout Coinvestment Ltd.					
2		HECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a)						
2								
		(b) 🗆						
	and tign of	N TT N 7						
3	SEC USE O	NLY						
	GOLIB GE O	E ELDID C						
4		FFUNDS	(See Instructions)					
	00	21001 001	THE OFFICE AND PROGRED BY A PROMPT BY DATE OF THE ACT O					
5		CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e) □						
6			ACE OF ORGANIZATION					
	Cayman Isla	nds						
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		10,732,688 (1)					
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ΓING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			10,732,688 (1)					
11	AGGREGAT	ΓΕ AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	10,732,688 (	1)						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT (	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	9.4% (1)		()					
14		EPORTIN	G PERSON (See Instructions)					
<b>-</b> •	CO		~ · (~ · · · · · · · · · · · · · · · · ·					

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS			
	Insight Holdings Group, LLC			
2 CHECK THE A		E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) $\Box$
				(b) □
3	SEC USE ONLY			
4	SOURCE OF FUNDS (See Instructions) OO			
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)			
	GUENZED VOLUDE OD DE A GELOFI OD GANZATION			
6	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware			
		7	SOLE VOTING POWER	
NUMBER OF			0	
SHARES		8	SHARED VOTING POWER	
BENEFICIALLY OWNED BY EACH			29,013,467 (1) SOLE DISPOSITIVE POWER	
REPORTING		9	SOLE DISPOSITIVE POWEK	
PERSON WITH		10	SHARED DISPOSITIVE POWER	
		10	29,013,467 (1)	
11	AGGREGAT	GGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
	20.012.467.(1)			
29,013,467 (1)			DECLITE AN OLD TEDLEON (41) EVOLUDES SEDTADA SHADES (S. T. C. C. C.	
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)			
	25.4% (1)			
14	TYPE OF REPORTING PERSON (See Instructions)			
	00			

This Amendment No. 3 to Schedule 13D (this "Amendment No. 3") is being filed on behalf of the Reporting Persons (as defined below) with respect to the shares of Common Stock, par value \$0.0005 per share (the "Common Stock"), of nCino, Inc., a Delaware corporation (the "Issuer"), to amend the Schedule 13D filed with the U.S. Securities and Exchange Commission (the "SEC") on January 18, 2022 (the "Schedule 13D"), as previously amended on September 1, 2023 and April 3, 2024, on behalf of the following persons (each, a "Reporting Person", and collectively, the "Reporting Persons"): (i) Insight Venture Partners X, L.P., a Cayman Islands exempted limited partnership ("IVP X"); (ii) Insight Venture Partners (Cayman) X, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman X"); (iii) Insight Venture Partners (Delaware) X, L.P., a Delaware limited partnership ("IVP Delaware X"); (iv) Insight Venture Partners X (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors X" and, together with IVP X, IVP Cayman X and IVP Delaware X, the "IVP X Funds"); (v) Insight SN Holdings, LLC, a Delaware limited liability company ("IVP X HoldCo 1"); (vi) Insight SN Holdings 2, LLC, a Delaware limited liability company ("IVP X HoldCo 2" and, together with IVP X HoldCo 1, the "IVP X HoldCos"); (vii) Insight Venture Partners IX, L.P., a Cayman Islands exempted limited partnership ("IVP IX"), (viii) Insight Venture Partners (Cayman) IX, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman IX"), (ix) Insight Venture Partners (Delaware) IX, L.P., a Delaware limited partnership ("IVP Delaware IX"), (x) Insight Venture Partners IX (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors IX" and, together with IVP IX, IVP Cayman IX and IVP Delaware IX, the "IVP IX Funds"); (xi) Insight Venture Partners Growth-Buyout Coinvestment Fund, L.P., a Cayman Islands exempted limited partnership ("IVP GBCF"), (xii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P., a Cayman Islands exempted limited partnership ("IVP Cayman GBCF"), (xiii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P., a Delaware limited partnership ("IVP Delaware GBCF"), (xiv) Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P., a Cayman Islands exempted limited partnership ("IVP B GBCF" and, together with IVP GBCF, IVP Cayman GBCF and IVP Delaware GBCF, the "IVP GBCF Funds"); (xv) Insight Venture Associates X, L.P., a Cayman Islands exempted limited partnership ("IVA X"); (xvi) Insight Venture Associates X, Ltd., a Cayman Islands exempted company ("IVA X Ltd"); (xviii) Insight Venture Associates IX, L.P., a Cayman Islands exempted limited partnership ("IVA IX"); (xviii) Insight Venture Associates IX, Ltd., a Cayman Islands exempted company ("IVA IX Ltd"); (xix) Insight Venture Associates Growth-Buyout Coinvestment, L.P., a Cayman Islands exempted limited partnership ("IVA GBC"); (xx) Insight Venture Associates Growth-Buyout Coinvestment Ltd., a Cayman Islands exempted company ("IVA GBC Ltd"); and (xxi) Insight Holdings Group, LLC, a Delaware limited liability company ("Holdings"). This Amendment No. 3 is being filed to reflect changes in the number of shares of Common Stock beneficially owned by the Reporting Persons and is being filed to amend Items 3 and 5 of the Schedule 13D as follows:

#### Item 3. Source and Amount of Funds or Other Considerations.

Item 3 of the Schedule 13D is amended to add the following:

On April 9, 2024, the Reporting Persons distributed an aggregate of 5,009,547 shares of Common Stock to their respective partners on a pro rata basis in accordance with their respective ownership interests as determined in accordance with the applicable limited partnership agreements of such entities. The respective partners of the Reporting Persons did not furnish any consideration in exchange for the shares of Common Stock received in connection with such distributions.

#### Item 5. Interest in Securities of the Issuer.

Items 5(a) and 5(b) of the Schedule 13D are amended as follows:

The responses of the Reporting Persons on the cover pages hereof are incorporated herein by reference. As of the date hereof, the Reporting Persons beneficially own an aggregate of 29,013,467 shares of Common Stock, which represent approximately 25.4% of the Common Stock outstanding. The percentage of the Common Stock beneficially owned by each Reporting Person as reported herein (including on the cover pages hereof) is calculated based on 114,216,575 shares of Common Stock outstanding as of March 21, 2024, as set forth in the Issuer's annual report for the fiscal year ended January 31, 2024, as filed with the SEC on March 26, 2024 (the "10-K").

Each of Holdings, IVA X Ltd, IVA IX Ltd, IVA GBC Ltd, IVA X, IVA IX and IVA GBC expressly declare that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of any securities covered hereby. IVP X expressly declares that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of all of the securities owned by the IVP X HoldCos.

181,648 shares of Common Stock are beneficially owned by Jeffrey Horing, a Scheduled Person. To the Reporting Persons' knowledge, no shares of Common Stock are beneficially owned by any other Scheduled Person.

Item 5(c) of the Schedule 13D is amended as follows:

The information contained in Item 3 of this Amendment No. 3 is incorporated herein by reference, as applicable.

#### Item 7. Material to Be Filed as Exhibits.

Exhibit 7.1 Joint Filing Agreement, dated as of January 18, 2022, by and among the Reporting Persons (incorporated by reference to Exhibit 7.1 to the Schedule 13D filed on behalf of the Reporting Persons with the SEC on January 18, 2022).

#### **SIGNATURES**

After reasonable inquiry and to the best of our knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: April 11, 2024 INSIGHT VENTURE PARTNERS X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT VENTURE PARTNERS (CAYMAN) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT VENTURE PARTNERS (DELAWARE) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT VENTURE PARTNERS X (CO-INVESTORS), L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT SN HOLDINGS, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT SN HOLDINGS 2, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024 INSIGHT VENTURE PARTNERS IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos

Title: Authorized Officer

Dated: April 11, 2024

**INSIGHT VENTURE PARTNERS (CAYMAN) IX, L.P.** By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT VENTURE PARTNERS (DELAWARE) IX, L.P. Dated: April 11, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE PARTNERS IX (CO-INVESTORS), L.P. Dated: April 11, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: April 11, 2024 INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND, L.P. By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (CAYMAN), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its

general partner

Dated: April 11, 2024

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024

# INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (DELAWARE), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024

# INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (B), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024

#### INSIGHT VENTURE ASSOCIATES X, L.P.

By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: April 11, 2024

#### INSIGHT VENTURE ASSOCIATES X, LTD.

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer Dated: April 11, 2024 INSIGHT VENTURE ASSOCIATES IX, L.P. By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: April 11, 2024 INSIGHT VENTURE ASSOCIATES IX, LTD. By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: April 11, 2024 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, L.P. By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT Dated: April 11, 2024 COINVESTMENT, LTD. /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer

INSIGHT HOLDINGS GROUP, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Attorney-in-fact

Dated: April 11, 2024