FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB AP	PROVAL								
OMB Number:	3235-0287								
Estimated average burden									
hours per respons	e: 0.5								

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* <u>Doyle Jonathan J</u>						2. Issuer Name and Ticker or Trading Symbol NCINO, INC. [ NCNO ]									(Ch	Relationship eck all app X Direc	,		son(s) to Iss 10% O	
(Last) 6770 PA	,	irst) (RM DRIVE, SUI	(Middle) TE 200		01/	3. Date of Earliest Transaction (Month/Day/Year) 01/11/2021								belov			Other (below)			
(Street) WILMIN (City)	NGTON N	tate) (	28405 (Zip)			If Amendment, Date of Original Filed (Month/Day/Year)							Line	X Form Form Pers	ridual or Joint/Group Filing (Check Applicable  Form filed by One Reporting Person  Form filed by More than One Reporting  Person					
	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																			
Da			2. Trans Date (Month/	Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)		e,	Code (Instr.						Benefi	ies Forcially (D) Following (I)		n: Direct	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
							-	Code	v	Amount	Amount (A)		Price	Transa	Transaction(s) (Instr. 3 and 4)			(111541.4)		
Common Stock 01				01/11	1/2021					М		2,50	0	Α	(1)	2	7,500		D	
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																			
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deeme Execution if any (Month/Day	Date,		ransaction Code (Instr.				6. Date Exercisa Expiration Date (Month/Day/Year			7. Title and Amount of Securities Underlying Derivative Secu (Instr. 3 and 4)			8. Price of Derivative Security (Instr. 5)		illy	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
					Code	v	(A)	(D)	Date Exe	e ercisable		cpiration ate	Title	OI N Of	umber					
Restricted Stock Units	(1)	01/11/2021			M			2,500		(1)	06	5/08/2027	Comm		2,500	\$0	0		D	

## **Explanation of Responses:**

1. Each restricted stock unit ("RSU") represents a contingent right to receive one Share or, in the Issuer's discretion, an amount of cash equal to the fair market value of the Shares represented by the RSUs on the payment date. These RSUs vested in full upon the effectiveness of the Securities Act registration statement for the Shares, provided that no RSUs can be settled until after the expiration of the lock-up period established in connection with the Issuer's initial public offering.

/s/ Gregory Orenstein as

Attorney-in-Fact for Jonathan 01/15/2021

J. Doyle

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.