## SEC Form 4

## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

OMB Number:	3235-0287								
Estimated average burden									
hours per response:	0.5								

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

			of Beealon Bo(ii) of the investment Company / lot of 1540	
1. Name and Address of Reporting Person* <u>SALESFORCE.COM, INC.</u>			2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>NCINO, INC.</u> [ NCNO ]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director X 10% Owner
		<b>`</b>	3. Date of Earliest Transaction (Month/Day/Year) 02/01/2021	Officer (give title Other (specify below) below)
(Street) SAN FRANCISCO	СА	94105	4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person
(City)	(State)	(Zip)		

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

Table 1- Non-Derivative Securities Acquired, Disposed 01, 01 Derienciary Owned											
1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)					5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)			
Common Stock	02/01/2021		s		47,587	D	<b>\$</b> 71.9811 <sup>(1)</sup>	9,848,277	I	See Footnote <sup>(2)</sup>	
Common Stock	02/02/2021		s		48,373	D	\$72.0405 <sup>(3)</sup>	9,799,904	I	See Footnote <sup>(2)</sup>	
Common Stock	02/02/2021		s		10,863	D	<b>\$</b> 72.4002 <sup>(4)</sup>	9,789,041	I	See Footnote <sup>(2)</sup>	
Common Stock	02/03/2021		s		11,307	D	\$71.9496 <sup>(5)</sup>	9,777,734	I	See Footnote <sup>(2)</sup>	
Common Stock	02/03/2021		s		24,976	D	\$72.7679 <sup>(6)</sup>	9,752,758	I	See Footnote <sup>(2)</sup>	
Common Stock	02/03/2021		s		7,800	D	\$73.4556 <sup>(7)</sup>	9,744,958	I	See Footnote <sup>(2)</sup>	

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

	(0.3., parts, come, come, come and coordinate)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of I		6. Date Exerc Expiration Da (Month/Day/Y	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

#### Explanation of Responses:

1. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$71.7000 to \$72.6500 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 2. By Salesforce Ventures LLC, a Delaware limited liability company and wholly owned subsidiary of salesforce.com, inc

3. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$71.2400 to \$72.2300 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 4. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$72.2400 to \$72.6100 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 5. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$71.2300 to \$72.2200 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 6. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$72.2300 to \$73.1300 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 6. Weighted average price. These shares were sold in multiple transactions at prices ranging from \$72.2300 to \$73.1300 inclusive. The reporting person undertakes to provide the issuer, any security holder of the issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth above. 7. Weighted average price. These shares were s

# <u>/s/ Amy Weaver, Amy</u>

Weaver, President and Chief 02/03/2021 Financial Officer

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v). \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.