FORM 4

# **UNITED STATES SECURITIES AND EXCHANGE** COMMISSION

Washington, D.C. 20549

	OMB APPRO	JAVC
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	Check this box if no longer subject
	to Section 16. Form 4 or Form 5
$\Box$	obligations may continue. See
	Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

				. ,			прапу Аст с			_						
Name and Address of Reporting Person*     Collins Steven A	2. Issuer Name <b>and</b> Ticker or Trading Symbol nCino, Inc. [NCNO]						(Che	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)								
								$\dashv$ $X$				6 Owne				
(Last) (First) (Middle)	(Last) (First) (Middle)			3. Date of Earliest Transaction (Month/Day/Year) 06/22/2023							Office	er (give title v)		Other (spec below)		
6770 PARKER FARM DRIVE, SUITE 200				4. If Amendment, Date of Original Filed (Month/Day/Year)						6. Inc	6. Individual or Joint/Group Filing (Check Applicable Line)					
(Street)										X	Form	filed by On	e Reporting	Person	.	
(Street) WILMINGTON NC 28405										Form filed by More than One Reporting Person						
(City) (State) (Zip)	Rule 10b5-1(c) Transaction Indication															
		Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10.														
Table I - No	n-Deriva	tive S	ecui	rities Acc	quired,	Dis	posed of	f, or	Bene	eficial	ly Owr	ned				
1. Title of Security (Instr. 3)	tion 2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. and 5)						5. Amo Securi Benefi Owned Follow	ties cially I ing	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	of I Ber Ow	7. Nature of Indirect Beneficial Ownership (Instr. 4)			
					Code	v	Amount	(A (D	A) or Price		Reported Transaction(s) (Instr. 3 and 4)					
Common Stock	2023		A		5,770(1	(1) A \$(		\$ <mark>0</mark>	70,916		D					
Table II -	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
Security or Exercise (Month/Day/Year) if any	eemed tion Date, h/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	6. Date E Expiration (Month/E	on Da		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		De Se (In	Price of erivative ecurity istr. 5)		Ownersi Form: Direct (E or Indire (I) (Instr.	ship o B D) O ect (I	Beneficial Ownership t (Instr. 4)	
Evaluation of Population		Code	v	(A) (D)	Date Exercisa		Expiration Date	Title	Amo or Num of Shar	ber						

### Explanation of Responses:

1. Represents restricted stock units ("RSUs") that vest in full on the earlier of June 22, 2024 and the date of the next annual meeting of the Issuer's stockholders, subject to the reporting person's continued service through the applicable vesting date. These RSUs vest fully upon a change in control of the Issuer.

Exhibit List: Exhibit 24 - Power of Attorney

/s/ April Rieger, Attorney-in-06/26/2023 fact for Steven A. Collins

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

#### POWER OF ATTORNEY

Know all by these presents, that the undersigned hereby makes, constitutes and appoints each of <u>April Rieger</u>, <u>Gregory Orenstein</u> and <u>Jeanette Sellers</u>, or either of them acting individually, and with full power of substitution, the undersigned's true and lawful attorney-in-fact to:

- (1) prepare, execute in the undersigned's name and on the undersigned's behalf, and submit to the U.S. Securities and Exchange Commission (the "SEC") a Form ID, including amendments thereto, and any other documents necessary or appropriate to obtain codes and passwords enabling the undersigned to make electronic filings with the SEC of reports required by Section 16(a) of the Securities Exchange Act of 1934, Rule 144 under the Securities Act of 1933 ("Rule 144"), or any rule or regulation of the SEC;
- (2) execute for and on behalf of the undersigned, in the undersigned's capacity as an officer and/or director of <u>nCino, Inc.</u>, a Delaware corporation (the "Company"), Forms 3, 4, and 5, and Forms 144, each including amendments thereto, in accordance with Section 16(a) of the Securities Exchange Act of 1934 and the rules and regulations thereunder and Rule 144, respectively;
- (3) do and perform any and all acts for and on behalf of the undersigned which may be necessary or desirable to complete and execute any such Form 3, 4, or 5, or Form 144, complete and execute any amendment or amendments thereto, and timely file such form with the SEC and any stock exchange or similar authority; and
- (4) take any other action of any type whatsoever in connection with the foregoing which, in the opinion of such attorney-in-fact, may be of benefit to, in the best interest of, or legally required by, the undersigned, it being understood that the documents executed by such attorney-in-fact on behalf of the undersigned pursuant to this Power of Attorney shall be in such form and shall contain such terms and conditions as such attorney-in-fact may approve in such attorney-in-fact's discretion.

The undersigned hereby grants to each such attorney-in-fact full power and authority to do and perform any and every act and thing whatsoever requisite, necessary, or proper to be done in the exercise of any of the rights and powers herein granted, as fully to all intents and purposes as the undersigned might or could do if personally present, with full power of substitution or revocation, hereby ratifying and confirming all that such attorney-in-fact, or such attorney-in-fact's substitute or substitutes, shall lawfully do or cause to be done by virtue of this power of attorney and the rights and powers herein granted. The undersigned acknowledges that the foregoing attorneys-in-fact, in serving in such capacity at the request of the undersigned, are not assuming, nor is the Company assuming, any of the undersigned's responsibilities to comply with Section 16 of the Securities Exchange Act of 1934 or Rule 144.

This Power of Attorney shall remain in full force and effect until the undersigned is no longer required to file Forms 3, 4, 5, and 144 with respect to the undersigned's holdings of and transactions in securities issued by the Company, unless earlier (a) revoked by the undersigned in a signed writing delivered to the foregoing attorneys-in-fact or (b) superseded by a new power of attorney regarding the purposes outlined herein at a later date.

IN WITNESS WHEREOF, the undersigned has caused this Power of Attorney to be executed as of the below date.

/s/ Steve Collins
Signature
Steven A. Collins
Print Name
5/30/2023
Date