SEC Form 4
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## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person <sup>*</sup> Price Trisha				2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>NCINO, INC.</u> [ NCNO ]							tionship of Reporting all applicable) Director Officer (give title	ssuer Dwner (specify	
(Last) 6770 PARKER F	(First) ARM DRIVE, SUI	(Middle) TE 200		3. Date of Earliest Transaction (Month/Day/Year) 10/15/2021							below)	vation Officer	
(Street) WILMINGTON (City)		28405 (Zip)	- 4. 1	4. If Amendment, Date of Original Filed (Month/Day/Year)						6. Indiv Line) X	idual or Joint/Group Form filed by One Form filed by Mor Person	Reporting Pers	on
	Tab	vativ	e Securities A	cquire	ed, D	isposed o	f, or B	enefic	cially (	Owned			
1. Title of Security (Instr. 3) 2. Transactio Date (Month/Day/Y				Execution Date, Transaction Disposed Of (D) (Instr. 3, 4 ar					d 5)	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership	
					Code V		Amount	nt (A) or Price		Transaction(s) (Instr. 3 and 4)			(Instr. 4)
Common Stock		10/15/2	021		М		20,000	Α	\$4	4.5	183,895	D	

Table	II - Derivative	Securities Acc	quired	l, Dis	sposed of,	or Be	neficially O	wned	
Common Stock	10/18/2021		М		57,420	A	\$4.98	221,316	
Common Stock	10/18/2021		М		1	A	\$4.5	163,896	
Common Stock	10/15/2021		<b>S</b> <sup>(1)</sup>		1,200	D	<b>\$74.8151</b> <sup>(4)</sup>	163,895	
Common Stock	10/15/2021		<b>S</b> <sup>(1)</sup>		10,195	D	\$74.0874 <sup>(3)</sup>	165,095	
Common Stock	10/15/2021		<b>S</b> <sup>(1)</sup>		8,605	D	\$72.9479 <sup>(2)</sup>	175,290	

(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of Deri Sec Acq (A) ( Disp of (I	umber vative urities uired or oosed D) (Instr. and 5)	6. Date Exerc Expiration Da (Month/Day/Y	ate	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Stock Option (Right to Buy)	\$4.5	10/15/2021		М			20,000	(5)	10/01/2026	Common Stock	20,000	\$ <b>0</b>	1	D	
Stock Option (Right to Buy)	\$4.5	10/18/2021		М			1	(5)	10/01/2026	Common Stock	1	\$ <mark>0</mark>	0	D	
Stock Option (Right to Buy)	\$4.98	10/18/2021		М			57,420	(6)	02/01/2027	Common Stock	57,420	\$0	0	D	

## Explanation of Responses:

1. The sale reported in this Form 4 was effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.

2. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging between \$72.52 to \$73.51. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (2).

3. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging between \$73.52 to \$74.51. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (3).

4. The price reported in Column 4 is a weighted average price. The shares were sold in multiple transactions at prices ranging between \$74.58 to \$75.05. The reporting person undertakes to provide to nCino, Inc., any security holder of nCino, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in footnote (4).

5. This option vested in four equal annual installments starting on October 1, 2017.

6. This option vested in four equal annual installments starting on February 1, 2018.

## <u>/s/ Jeanette Sellers as Attorney-</u> <u>10/19/2021</u>

in-Fact for Trisha Price

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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