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FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

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Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Addres	1 0	Person [*]	2. Issuer Name and Ticker or Trading Symbol <u>NCINO, INC.</u> [NCNO]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)						
Sellers Jealle			L	Director 10% Owner						
(Last) 6770 PARKER	(First) FARM DRIV	(Middle) E, SUITE 200	3. Date of Earliest Transaction (Month/Day/Year) 10/13/2020	X Officer (give title Other (specify below) below) VP of Accounting						
(Street) WILMINGTON	NC	28405	4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person						
(City)	(State)	(Zip)	—	Form filed by More than One Reporting Person						

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Transaction Code (Instr.		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(11011.4)
Common Stock	10/13/2020		М		10,000	A	\$1.29	10,850	D	
Common Stock	10/13/2020		М		1,934	A	\$2.45	12,784	D	
Common Stock	10/13/2020		S ⁽³⁾		11,934	D	\$72	850	D	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

(e.g., puts, calls, warrants, options, conv	

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code (8)		of Deri Seci Acq (A) o Disp of (E	umber vative urities uired or oosed D) (Instr. and 5)	Expiration Date (Month/Day/Year) U (Month/Day/Year) U red (Instr.		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Stock Option (Right to Buy)	\$1.29	10/13/2020		М			10,000	(1)	08/01/2024	Common Stock	10,000	\$0	0	D	
Stock Option (Right to Buy)	\$2.45	10/13/2020		М			1,934	(2)	08/01/2025	Common Stock	1,934	\$0	5,566	D	

Explanation of Responses:

1. This option vested in four equal annual installments starting on August 1, 2015.

2. This option vested in four equal annual installments starting on August 1, 2016.

3. The reporting person's sale of shares of common stock of the Issuer ("Shares") reported herein is matchable under Section 16(b) of the Securities Exchange Act of 1934, to the extent of 850 shares, with the reporting person's purchase of 850 Shares at a price of \$31 per Share on July 16, 2020. The reporting person has paid to the Issuer \$32,861, representing the full amount of the profit realized in connection with the short-swing transaction, less transaction costs.

/s/ Jeanette Sellers

** Signature of Reporting Person Date

10/13/2020

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.