FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

**OMB APPROVAL** 

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## Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

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Name and Address of Reporting Person*     Orenstein Gregory							2. Issuer Name <b>and</b> Ticker or Trading Symbol nCino OpCo, Inc. [ NCNO ]									eck all application	or		10% O	wner
	(Last) (First) (Middle) 6770 PARKER FARM DRIVE SUITE 200					3. Date of Earliest Transaction (Month/Day/Year) 01/07/2022										below)				
(Street) WILMINGTON NC 28405  (City) (State) (Zip)					4.	4. If Amendment, Date of Original Filed (Month/Day/Year)									6. In	ividual or Joint/Group Filing (Check Applicable  Form filed by One Reporting Person  Form filed by More than One Reporting  Person				
		Т	able I - Nor	n-Deri	vati	ve Se	cur	ities Ac	cqu	ıired,	Dis	posed o	f, or	Bene	ficially	/ Owned				
Date					Date			2A. Deemed Execution Date, if any (Month/Day/Year)		Code (Instr						5. Amoun Securities Beneficia Owned Fo	s lly ollowing	Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership
										Code	v	Amount	(	A) or D)	Price	Reported Transacti (Instr. 3 a	on(s)	(In		(Instr. 4)
Common Stock 01/07						7/2022				D		19,93	39 D		(1)(2)	21,	21,620		D	
Common Stock 01/07					07/20	7/2022				D		21,62	.0	D	(1)(3)	(	0		D	
			Table II -						-		-	osed of, onverti			-	Owned				
1. Title of Derivative Security (Instr. 3)	2. Conversio or Exercis Price of Derivative Security	e (Month/Day/Year)	3A. Deemed Execution D if any (Month/Day/	ate,		de (Instr.		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exerc Expiration Da (Month/Day/Y			7. Title and Amou of Securities Underlying Derivative Securi (Instr. 3 and 4)		curity	8. Price of Derivative Security (Instr. 5)	9. Number derivative Securitie Beneficia Owned Following Reported	Ownershis Form: Direct (D) or Indirect (I) (Instr.		Beneficial Ownership ct (Instr. 4)
				,	Code	e V (A)		(D)		Date Exercisabl		expiration Pate	Title	or No	mount umber Shares		Transacti (Instr. 4)	ion(s)		
Restricted Stock Units	(5)	01/07/2022			D			17,500		(5)	O	8/15/2026	Comm		7,500	(1)(3)	0		D	
Restricted Stock Units	(6)	01/07/2022			D			53,016		(6)	O	6/08/2027	Comm		3,016	(1)(3)	0		D	
Stock Options (Right to Buy)	\$4.98	01/07/2022			D			50,000		(7)	C	2/01/2027	Common Stock		50,000	(1)(4)	0		D	
Stock Options (Right to Buy)	\$2.45	01/07/2022			D			122,448		(7)		1/01/2025	Comm		22,448	(1)(4)	0		D	

## **Explanation of Responses:**

- 1. Pursuant to the Agreement and Plan of Merger, dated November 16, 2021 (the "Merger Agreement"), by and among the Issuer, Penny HoldCo, Inc., a Delaware corporation and a wholly owned subsidiary of the Issuer ("Parent"), SimpleNexus, LLC, a Utah limited liability company (the "SimpleNexus"), and certain other parties, effective January 7, 2022, among other things: (i) the Issuer merged with a merger sub and survived such merger as a wholly owned subsidiary of Parent (the "nCino Merger"); (ii) certain blocker merger sub entities merged with and into the respective corresponding blocker entity, with each of the respective blocker entities surviving as a wholly owned subsidiary of Parent; (iii) SimpleNexus merged with a separate merger sub and survived such merger as a wholly owned indirect subsidiary of Parent (the mergers contemplated in clauses (i) - (iii) hereof, collectively, the "Mergers"). Upon completion of the Mergers, Parent changed its name to nCino, Inc.
- 2. Pursuant to the Merger Agreement, at the effective time of the nCino Merger (the "Effective Time"), these shares of the Issuer's common stock, par value \$0.0005 per share, ("Shares") converted automatically into an equivalent number of shares of common stock, par value \$0.0005 per share, of Parent ("Parent Shares"). As of January 7, 2022, the closing market price of the Shares was \$50.82.
- 3. Pursuant to the Merger Agreement, at the Effective Time, these restricted stock units ("RSUs") converted automatically into an award of an equivalent number of Parent restricted stock units on substantially the same terms and conditions (including vesting and delivery schedule) as applied to such RSU immediately prior to the Effective Time
- 4. Pursuant to the Merger Agreement, at the Effective Time, these options converted automatically into an equivalent number of options to purchase Parent Shares on substantially the same terms and conditions (including vesting schedule and per share exercise price) as applied to such options immediately prior to the Effective Time.
- 5. Each RSU represents a contingent right to receive one Share. These RSUs remain from an original grant of 35,000 RSUs that vest in four equal annual installments starting on August 1, 2020, subject to the reporting person's continued employment through the applicable vesting date.
- 6. Each RSU represents a contingent right to receive one Share. These RSUs remain from an original grant of 70,688 RSU that vest in four equal annual installments starting on June 8, 2021, subject to the reporting person's continued employment through the applicable vesting date.
- 7. This option is currently exercisable.

/s/ Jeanette Sellers, Attorney-in-01/11/2022 fact for Gregory Orenstein

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.