



nCino Launches Enhanced Small Business Banking Solution at American Banker Conference

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Community bank implements nCino to improve speed to funding for clients

WILMINGTON, N.C., Oct. 03, 2022 (GLOBE NEWSWIRE) -- [nCino, Inc.](#) (NASDAQ: NCNO), a pioneer in cloud banking and digital transformation solutions for the global financial services industry, today announced that PeoplesBank, an independent community bank based in York, Pennsylvania, is live on nCino's [Small Business Banking Solution](#). The \$2.3 billion-asset PeoplesBank had previously deployed nCino's [Commercial Banking Solution](#), creating a single, cloud-based platform to meet the growing needs of the institution and its clients.

"nCino has enabled us to address the unique needs of our small business clients and create a specialized banking experience that supports their goals and growth," said Amy Doll, Senior Vice President, Chief Commercial Banking & Lending Officer at PeoplesBank. "Our industry is rapidly changing and we're very proud of our ability to better support small business owners in our community with premier technology offerings. Their success relies on being agile and able to scale and, with nCino, we now provide tailored experiences that evolve with our clients as their businesses grow."

According to the [Small Business Administration](#) (SBA), small businesses make up more than 99 percent of businesses and create 65 percent of new jobs in the U.S. While institutions across the globe define small business banking in different ways, nCino has deepened its commitment to the small business industry with its enhanced Small Business Banking Solution that creates scale, alongside flexibility to match every definition of small business, from a 2-person coffee shop to a 300-person tech startup.

"PeoplesBank has done an extraordinary job of leveraging the nCino platform to provide exceptional service for their small business banking clients and help position them for long-term growth and success," said Garrett Adams, General Manager of Small Business at nCino. "We offer our customers the opportunity to focus on meaningful work and build positive, profitable relationships with their clients, while their tech does the heavy lifting. We're very excited to continue this journey with PeoplesBank and look forward to further enabling them to support their small business clients and the communities in which they live and work."

PeoplesBank's Amy Doll will be speaking alongside nCino's Garrett Adams in a keynote session at The American Banker's Small Business conference tomorrow, detailing the secrets to PeoplesBank's small business success. PeoplesBank will also highlight one of their clients, Martin's Snacks, to showcase their journey scaling production to become a prominent player in their industry. For more information, please visit the conference website to learn more about the session entitled: "[Case Study: Strategy. Technology. Speed: PeoplesBank's Secrets to Small Business Banking Success](#)."

About nCino

nCino (NASDAQ: NCNO) is the worldwide leader in cloud banking. The nCino Bank Operating System[®] empowers financial institutions with scalable technology to help them achieve revenue growth, greater efficiency, cost savings and regulatory compliance. In a digital-first world, nCino's single cloud-based platform enhances the employee and client experience to enable financial institutions to more effectively onboard clients, make loans and manage the entire loan life cycle, and open deposit and other accounts across lines of business and channels. Transforming how financial institutions operate through innovation, reputation and speed, nCino is partnered with more than 1,750 financial institutions of all types and sizes on a global basis. For more information, visit www.ncino.com.

About PeoplesBank

With assets in excess of \$2.4 billion, PeoplesBank, A Codorus Valley Company, is a wholly-owned subsidiary of Codorus Valley Bancorp, Inc., the largest independent financial institution headquartered in York County, Pennsylvania. PeoplesBank offers a full range of consumer, business, wealth management, and mortgage services at financial centers located in communities throughout South Central Pennsylvania and Central Maryland. For more information, visit www.peoplesbanknet.com. (NASDAQ: CVLY)

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(available on our web site at www.ncino.com or the SEC's web site at www.sec.gov). Further information on potential risks that could affect actual results will be included in other filings nCino makes with the SEC from time to time.