



## **nCino Announces Collaboration with Customers Bank on Digital Transformation**

25/07/2018

### **nCino continues to grow partnership with Customers Bank, extending single platform vision into additional lines of business**

WILMINGTON, N.C., July 25, 2018 /PRNewswire/ -- nCino, the worldwide leader in cloud banking, today announced that Customers Bank has adopted the nCino Bank Operating System across its commercial banking division. The collaboration with nCino highlights Customers Bank's commitment to a "high-tech, high-touch" approach that delivers seamless digital products and services.

"We are committed to providing our customers with effortless banking solutions by delivering advanced technology with a human touch. It's our way of life at Customers Bank," said Jim Collins, Executive Vice President and Chief Administrative Officer for Customers Bank. "We work closely with nCino to transform our product offerings on a platform that we trust, and is accompanied by a seamless, easy-to-use process for both customers and employees. Our established partnership has prompted us to evaluate expanding the nCino Bank Operating System into additional lines of business. With nCino, we can continue to evolve and maintain a competitive edge with endless transformation potential."

Customers Bank has been working with nCino to evolve the bank's existing capabilities and enhance its digital offerings to deliver a seamless, end-to-end solution. Customers Bank began its partnership with nCino in commercial banking and as a result of efficiency gains gleaned via a single platform, is planning to extend the platform into Treasury Management Sales and Onboarding and Small Business Lending. Customers Bank is taking the initiative to further digitalize its services and offer advanced solutions to meet consumers' evolving demands.

nCino's Bank Operating System combines customer relationship management, loan origination, enterprise account opening, workflow, content management, business process management, customer engagement and instant reporting into one location.

"We are proud to work with Customers Bank to leverage the benefits of a true single platform to garner even greater efficiency and digital transformation," said Paul Clarkson, Senior Vice President of Community and Regional Financial Institutions at nCino. "Customers Bank is focused on complete digital transformation, which is a competitive differentiator and fundamental to achieving growth in this ever-evolving environment."

### **About Customers Bank**

Customers Bancorp, Inc. is a bank holding company located in Wyomissing, Pennsylvania engaged in banking and related businesses through its bank subsidiary, Customers Bank. Customers Bank is a community-based, full-service bank with assets of approximately \$10.8 billion at March 31, 2018. A member of the Federal Reserve System with deposits insured by the Federal Deposit Insurance Corporation, Customers Bank is an equal opportunity lender that provides a range of banking services to small and medium-sized businesses, professionals, individuals and families through offices in Pennsylvania, District of Columbia, Illinois, New York, Rhode Island, Massachusetts, New Hampshire, and New Jersey. Committed to fostering customer loyalty, Customers Bank uses a High Tech/High Touch strategy that includes use of industry-leading technology to provide customers better access to their money, as well as Single Point of Contact banking by appointment at customers' homes or offices 12 hours a day, seven days a week. Customers Bank offers a continually expanding portfolio of loans to small businesses, multi-family projects, mortgage companies and consumers. Customers Bancorp, Inc. voting common shares are listed on the New York Stock Exchange under the symbol CUBI. Additional information about Customers Bancorp, Inc. can be found on the Company's website, [www.customersbank.com](http://www.customersbank.com).

### **About nCino**

nCino is the worldwide leader in cloud banking. With its Bank Operating System, built on the Salesforce platform, financial institutions can deliver the speed and digital experience that customers expect, backed by the quality and transparency that bankers need. Follow @nCino or visit [www.ncino.com](http://www.ncino.com).

SOURCE nCino