



nCino Brings Commercial Banking Transformation to TD Bank

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WILMINGTON, N.C., March 26, 2018 /PRNewswire/ -- [nCino](#), the worldwide leader in cloud banking, today announced that [TD Bank](#), America's Most Convenient Bank®, is adopting nCino's Bank Operating System across its corporate and commercial lending divisions in 2018 as part of a digital transformation.

The first wave of TD Bank users, within the TD Equipment Finance business, is already live on the nCino Bank Operating System and additional employees across corporate, commercial and business banking will continue to adopt the platform. As a result of these deployments, TD's business lending customers can expect to receive faster decisions to their loan requests and have enhanced visibility into the loan process. Additionally, TD Bank's sales, underwriting and credit risk management teams will also be able to collaborate more easily on deals and gain deeper insights into the bank's commercial lending portfolio.

"As the bank continues to deliver on its vision to transform commercial lending, it's essential that we have the best tools and technology to help our customers achieve their financial objectives," said Anthony Sasso, president of TD Equipment Finance. "nCino is bringing that vision and experience to life for TD employees. With the platform, we have easier collaboration between teams and better productivity to improve our service and turnaround times for our customers."

nCino is the worldwide leader in cloud banking. Its [Bank Operating System](#), built on Salesforce.com, combines customer relationship management (CRM), loan origination, account opening, workflow, content management, business process management, customer engagement and instant reporting in one location. By incorporating new levels of automation and integration of processes through nCino, TD Bank will fulfill commercial loans more efficiently and intelligently than ever before.

"We are proud to partner with TD Bank on this initiative to bring digital transformation to new parts of the institution," said Pierre Naudé, nCino's chief executive officer. "It's great to see employees at TD Bank already experiencing many of the benefits of the nCino Bank Operating System – from greater efficiency to increased productivity to an elevated customer experience. We see this collaboration between our organizations as a natural fit and are very excited to continue strengthening and expanding our partnership with this innovative top 10 U.S. bank."

About TD Bank, America's Most Convenient Bank®

TD Bank, America's Most Convenient Bank, is one of the 10 largest banks in the U.S., providing more than 9 million customers with a full range of retail, small business and commercial banking products and services at more than 1,200 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida. In addition, TD Bank and its subsidiaries offer customized private banking and wealth management services through TD Wealth®, and vehicle financing and dealer commercial services through TD Auto Finance. TD Bank is headquartered in Cherry Hill, N.J. To learn more, visit www.tdbank.com. Find TD Bank on Facebook at www.facebook.com/TDBank and on Twitter at www.twitter.com/TDBank_US

TD Bank, America's Most Convenient Bank, is a member of TD Bank Group and a subsidiary of The Toronto-Dominion Bank of Toronto, Canada, a top 10 financial services company in North America. The Toronto-Dominion Bank trades on the New York and Toronto stock exchanges under the ticker symbol "TD". To learn more, visit www.td.com.

About nCino

nCino is the worldwide leader in cloud banking. With its Bank Operating System, built on the Salesforce platform, financial institutions can deliver the speed and digital experience that customers expect, backed by the quality and transparency that bankers need. Follow [@nCino](https://twitter.com/nCino) or visit www.ncino.com.

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