nCino Offers Lending Platform to Rabobank

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nCino provides a single loan origination system to Rabobank, shortening the path from application to funding for customers

LONDON, Nov. 25, 2026 (GLOBE NEWSWIRE) -- **nCino, Inc. (NASDAQ: NCNO)**, the platform for agentic AI banking, today announced that it is offering the nCino Platform to Rabobank, a top three Dutch bank by asset size and leader in business banking, to transform its business lending operations. nCino will provide a single loan origination system to simplify the Bank's lending landscape.

Founded by its customers to offer solutions that help them succeed, Rabobank aims to remain the number one bank financing the growth of Dutch entrepreneurs. As customer expectations around speed, transparency and ease of doing business continue to evolve, the Bank is modernizing its lending landscape to meet and exceed these expectations.

nCino offers a platform that can help Rabobank respond to changing customer expectations by enabling a simpler, faster and more transparent lending journey and by bringing together the Bank's knowledge, data and network to better serve entrepreneurs.

nCino will help Rabobank to bring business lending onto one foundation, serving clients through automated, guided and tailored journeys that match the level of service to the complexity of each client's needs. Rabobank expects a significant number of clients will follow the automated journey, freeing relationship managers to focus on helping their customers to be successful. nCino's embedded AI and robust governance capabilities will enable the Bank to scale AI responsibly across the lending lifecycle while keeping its people in control of decisions, with transparency, auditability and control built in.

"Rabobank is modernizing from a position of strength, and that is a bold bet on what business lending can become," said Sean Desmond, Chief Executive Officer at nCino. "By putting nCino's AI to work on routine lending, Rabobank is creating more space for its people to focus on the ambitions of its clients, while preserving the rigor and trusted relationships that define its lending. We're proud to partner with Rabobank on that vision."

About nCino

nCino (NASDAQ: NCNO) is the platform for agentic AI banking. With over 2,700 customers worldwide - including community banks, credit unions, independent mortgage banks, and the largest financial entities globally - nCino offers a trusted agentic platform purpose-built for financial services and regulated industries. By deploying AI agents alongside human teams, nCino's dual workforce enables institutions to eliminate inefficiencies, sharpen decision-making and deliver better outcomes for the customers they serve. For more information, visit www.ncino.com.

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Forward-Looking Statements:

This press release contains forward-looking statements about nCino's financial and operating results, which include statements regarding nCino's future performance, outlook, guidance, the benefits from the use of nCino's solutions, our strategies, and general business conditions. Forward-looking statements generally include actions, events, results, strategies and expectations and are often identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions and the negatives thereof. Any forward-looking statements contained in this press release are based upon nCino's historical performance and its current plans, estimates, and expectations and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent nCino's expectations as of the date of this press release. Subsequent events may cause these expectations to change and, except as may be required by law, nCino does not undertake any obligation to update or revise these forward-looking statements. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially including, but not limited to risks associated with (i) adverse changes in the financial services industry, including as a result of customer consolidation or bank failures; (ii) adverse changes in economic, regulatory, or market conditions, including as a direct or indirect consequence of higher interest rates; (iii) risks associated with acquisitions we undertake, (iv) breaches in our security measures or unauthorized access to our customers' or their clients' data; (v) the accuracy of management's assumptions and estimates; (vi) our ability to attract new customers and succeed in having current customers expand their use of our solution, including in connection with our migration to an asset-based pricing model; (vii) competitive factors, including pricing pressures and migration to asset-based pricing, consolidation among competitors, entry of new competitors, the launch of new products and marketing initiatives by our competitors, and difficulty securing rights to access or integrate with third party products or data used by our customers; (viii) the rate of adoption of our newer solutions and the results of our efforts to sustain or expand the use and adoption of our more established solutions; (ix) fluctuation of our results of operations, which may make period-to-period comparisons less meaningful; (x) our ability to manage our growth effectively including expanding outside of the United States; (xi) adverse changes in our relationship with Salesforce; (xii) our ability to successfully acquire new companies and/or integrate acquisitions into our existing organization; (xiii) the loss of one or more customers, particularly any of our larger customers, or a reduction in the number of users our customers purchase access and use rights for; (xiv) system unavailability, system performance problems, or loss of data due to disruptions or other problems with our computing infrastructure or the infrastructure we rely on that is operated by third parties; (xv) our ability to maintain our corporate culture and attract and retain highly skilled employees; and (xvi) the outcome and impact of legal proceedings and related fees and expenses.