



## nCino Wins Gold in 2025 Datas Impact Award for Best Artificial Intelligence and Advanced Analytics Innovation

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### nCino Banking Advisor recognized for transforming the way financial institutions operate with purpose-built AI

WILMINGTON, N.C., Oct. 16, 2025 (GLOBE NEWSWIRE) -- nCino, Inc. (NASDAQ: NCNO), the leading provider of intelligent, best-in-class banking solutions, today announced that it has been awarded the prestigious 2025 Datas Insights Impact Award Gold Medal for Best Artificial Intelligence and Advanced Analytics Innovation. The Company was recognized for nCino Banking Advisor, its AI-powered conversational interface designed specifically for bank and credit union employees.

Banking Advisor leverages nCino's proprietary agent framework and banking-specific AI models, underpinned by the Company's robust data. With 13 years of platform usage across 2,800+ financial institutions and trillions in processed loan history, nCino data powers a differentiated understanding of industry terminology, regulatory requirements, and standard banking processes. Unlike standalone AI tools that require workflow disruption, Banking Advisor operates as a native interface within the nCino Platform, providing role-based personalization that adapts to individual user needs while delivering just-in-time intelligence in accessible language.

"Unlike the proliferation of generic AI chatbots, Banking Advisor demonstrates the power of purpose-built, domain-specific intelligence that understands the unique requirements and constraints of banking operations," noted Gilles Ubaghs, Commercial Banking and Payments Team analyst at Datas Insights. "The solution's deep integration approach addresses one of the primary adoption barriers for AI in financial services—the disruption of established workflows that employees rely on for efficiency and compliance."

Banking Advisor enables institutions to file documents 3.5 times faster by automating document filing and routine tasks, freeing staff to focus on higher-value activities like relationship building.

"This award is a fantastic achievement and I'm proud to see Banking Advisor recognized for the intelligent foundation it's allowing us to build and iterate on at nCino," said Sean Desmond, Chairman and Chief Executive Officer at nCino. "As we advance toward agentic workflows and expand our analytics capabilities, we're creating a future where every financial institution, regardless of size, can compete with the operational sophistication of the largest banks while delivering the personalized service of a community institution."

nCino continues to build and enhance Banking Advisor and its entire intelligent banking platform to deliver significant efficiency gains across banking operations. The Company's most recent innovations include a recent [wave of enhancements to the nCino Mortgage Suite](#) and the launch of nCino Integration Gateway. Earlier this month, nCino also launched Operations Analytics Pro, an intelligence layer that transforms banking data into competitive advantage. The solution provides executives with peer benchmarking capabilities and operational insights derived from nCino's extensive data community, enabling data-driven decision-making without custom development or complex implementation.

Together, these innovations reflect nCino's broader commitment to embedding intelligence across the platform, creating an interconnected environment where AI-powered tools like Banking Advisor work seamlessly alongside advanced analytics and automation capabilities to drive institutional transformation.

### About nCino

nCino (NASDAQ: NCNO) is powering a new era in financial services. The Company was founded to help financial institutions digitize and reengineer business processes to boost efficiencies and create better banking experiences. With over 2,700 customers worldwide - including community banks, credit unions, independent mortgage banks, and the largest financial entities globally - nCino offers a trusted platform of best-in-class, intelligent solutions. By integrating artificial intelligence and actionable insights into its platform, nCino is helping financial institutions consolidate legacy systems to enhance strategic decision-making, improve risk management, and elevate customer satisfaction by cohesively bringing together people, AI and data. For more information, visit [www.ncino.com](http://www.ncino.com).

**About the Datas Insights Impact Awards** The Datas Insights Impact Awards recognize companies that are driving meaningful transformation in financial services through innovative technology solutions. Award winners are selected based on their ability to deliver measurable business impact, advance industry best practices, and demonstrate thought leadership in their respective categories.

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**Forward-Looking Statements:** This press release contains forward-looking statements about nCino's financial and operating results, which include statements regarding nCino's future performance, outlook, guidance, the benefits from the use of nCino's solutions, our strategies, and general business conditions. Forward-looking statements generally include actions, events, results, strategies and expectations and are often identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions and the negatives thereof. Any forward-looking statements contained in this press release are based upon nCino's historical performance and its current plans, estimates, and expectations and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent nCino's expectations as of the date of this press release. Subsequent events may cause these expectations to change and, except as may be required by law, nCino does not undertake any obligation to update or revise these forward-looking statements. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially including, but not limited to risks associated with (i) adverse changes in the financial services industry, including as a result of customer consolidation or bank failures; (ii) adverse changes in economic, regulatory, or market conditions, including as a direct or indirect consequence of higher interest rates; (iii) risks associated with acquisitions we undertake, (iv) breaches in our security measures or unauthorized access to our

customers' or their clients' data; (v) the accuracy of management's assumptions and estimates; (vi) our ability to attract new customers and succeed in having current customers expand their use of our solution, including in connection with our migration to an asset-based pricing model; (vii) competitive factors, including pricing pressures and migration to asset-based pricing, consolidation among competitors, entry of new competitors, the launch of new products and marketing initiatives by our competitors, and difficulty securing rights to access or integrate with third party products or data used by our customers; (viii) the rate of adoption of our newer solutions and the results of our efforts to sustain or expand the use and adoption of our more established solutions; (ix) fluctuation of our results of operations, which may make period-to-period comparisons less meaningful; (x) our ability to manage our growth effectively including expanding outside of the United States; (xi) adverse changes in our relationship with Salesforce; (xii) our ability to successfully acquire new companies and/or integrate acquisitions into our existing organization; (xiii) the loss of one or more customers, particularly any of our larger customers, or a reduction in the number of users our customers purchase access and use rights for; (xiv) system unavailability, system performance problems, or loss of data due to disruptions or other problems with our computing infrastructure or the infrastructure we rely on that is operated by third parties; (xv) our ability to maintain our corporate culture and attract and retain highly skilled employees; and (xvi) the outcome and impact of legal proceedings and related fees and expenses.