nCino Introduces Integration Gateway to Streamline Data Connectivity for Financial Institutions and Fintech Partners

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nCino Integration Gateway delivers a purpose-built bridge for financial institutions and their fintech partners to innovate faster, reduce costs, and scale at speed

WILMINGTON, N.C., Sept. 17, 2025 (GLOBE NEWSWIRE) -- nCino, Inc. (NASDAQ: NCNO), the leading provider of intelligent, best-in-class solutions, today announced the launch of nCino Integration Gateway, a purpose-built Integration Platform as a Service (iPaaS) that transforms how banks, credit unions, and fintech partners connect their technology ecosystems. Formerly known as Glyue by Sandbox Banking, Integration Gateway delivers dynamic integration capabilities directly to financial institutions and enables fintech partners to power their own integration services, expanding nCino's addressable market by offering connectivity solutions within third-party ecosystems.

The solution eliminates integration bottlenecks by seamlessly connecting your systems, enabling faster adoption and deployment of new technology. This approach allows institutions to utilize AI-driven applications with ease, eliminate manual data silos, and create connected customer experiences that drive competitive advantage.

"Integration Gateway has been an ideal solution for our digital transformation needs, delivering seamless API connectivity that enables us to innovate efficiently while maintaining the robust governance we require," said John Sullivan, Executive Vice President and Chief Information Officer at BankNewport. "nCino's deep understanding of banking operations and API architecture has been instrumental in accelerating our institution's growth through intelligent data connectivity."

Integration Gateway delivers accelerated time-to-value through existing compatible integrations for 14+ core banking platforms and 50+ financial services solutions, eliminating the extensive customization required by generic integration platforms. This reduces implementation time significantly while ensuring direct business impact.

"The technology we're building now represents a once-in-a-generation opportunity to fundamentally transform how financial institutions operate," said Ravi Balasubramanian, Vice President of Innovation and Integrations at nCino. "Integration Gateway creates the intelligent architecture that enables them to innovate at the speed of their ambition."

The platform's enterprise-grade governance includes built-in audit trails, user access controls, role-based permissions, and SAML support. These governance features help customers meet internal IT policies and external compliance requirements including CFPB Section 1033, GLBA, and FFIEC guidelines.

"Integration Gateway is the data backbone for the future of banking," said Skye Isard, Vice President of Integration and API Platforms at nCino. "We've built an integration platform that empowers banks and credit unions to efficiently connect new and legacy systems, unlocking their ability to transform."

Integration Gateway technology is already proven in the market, trusted by over 100 North American financial institutions ranging from $500M to $200B+ in assets. The platform is available immediately to banks, credit unions, and technology providers throughout the United States. Learn more about nCino Integration Gateway here.

About nCino

nCino (NASDAQ: NCNO) is powering a new era in financial services. The Company was founded to help financial institutions digitize and reengineer business processes to boost efficiencies and create better banking experiences. With over 2,700 customers worldwide - including community banks, credit unions, independent mortgage banks, and the largest financial entities globally - nCino offers a trusted platform of best-in-class, intelligent solutions. By integrating artificial intelligence and actionable insights into its platform, nCino is helping financial institutions consolidate legacy systems to enhance strategic decision-making, improve risk management, and elevate customer satisfaction by cohesively bringing together people, AI and data. For more information, visit www.ncino.com.

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Forward-Looking Statements: This press release contains forward-looking statements about nCino's financial and operating results, which include statements regarding nCino's future performance, outlook, guidance, the benefits from the use of nCino's solutions, our strategies, and general business conditions. Forward-looking statements generally include actions, events, results, strategies and expectations and are often identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions and the negatives thereof. Any forward-looking statements contained in this press release are based upon nCino's historical performance and its current plans, estimates, and expectations and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent nCino's expectations as of the date of this press release. Subsequent events may cause these expectations to change and, except as may be required by law, nCino does not undertake any obligation to update or revise these forward-looking statements. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially including, but not limited to risks associated with (i) adverse changes in the financial services industry, including as a result of customer consolidation or bank failures; (ii) adverse changes in economic, regulatory, or market conditions, including as a direct or indirect consequence of higher interest rates; (iii) risks associated with acquisitions we undertake, (iv) breaches in our security measures or unauthorized access to our customers' or their clients' data; (v) the accuracy of management's assumptions and estimates; (vi) our ability to attract new customers and succeed in having current customers expand their use of our solution, including in connection with our migration to an asset-based pricing model; (vii) competitive factors, including pricing pressures and migration to asset-based pricing, consolidation among competitors, entry of new competitors, the launch of

new products and marketing initiatives by our competitors, and difficulty securing rights to access or integrate with third party products or data used by our customers; (viii) the rate of adoption of our newer solutions and the results of our efforts to sustain or expand the use and adoption of our more established solutions; (ix) fluctuation of our results of operations, which may make period-to-period comparisons less meaningful; (x) our ability to manage our growth effectively including expanding outside of the United States; (xi) adverse changes in our relationship with Salesforce; (xii) our ability to successfully acquire new companies and/or integrate acquisitions into our existing organization; (xiii) the loss of one or more customers, particularly any of our larger customers, or a reduction in the number of users our customers purchase access and use rights for; (xiv) system unavailability, system performance problems, or loss of data due to disruptions or other problems with our computing infrastructure or the infrastructure we rely on that is operated by third parties; (xv) our ability to maintain our corporate culture and attract and retain highly skilled employees; and (xvi) the outcome and impact of legal proceedings and related fees and expenses.